

# **CLIN** 2020 Europe Market Report



With the emergence of COVID-19 in 2020, the cruise industry took immediate and aggressive action to mitigate the risk of the virus. This culminated in a global pause in operations in mid-March.

Since then, the industry developed and implemented extensive public health protocols that allowed cruising to resume in Europe, parts of Asia and the South Pacific. As a result of the extensive protocols that have been adopted by cruise lines since resumption began, the incidence rate of COVID-19 onboard cruise ships is far lower than practically any other setting—a remarkable achievement that continues to inspire cruise confidence.

As we continue to work towards resuming operations around the world, and the demand for cruise remaining high, we expect to see the passenger numbers and the growth trajectory rebound to pre-pandemic numbers in the coming years. People love to cruise, and we know that people will return to the seas, just as they will return to restaurants, bars, movie theatres, airplanes, resorts and beyond.

## Regional Overview: Europe - 2018-2020

#### Passenger Volume (K)

#### Average Duration, in Days

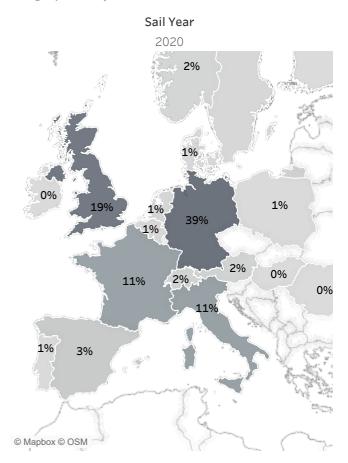
#### **Average Age**

2018	2019	2020	2018	2019	2020	2018	2019	2020
7,170	7,707 (7.5% 🛦)	1,347 (-82.5% ▼)	8.7	8.8	9.3	49.9	49.7	50.5

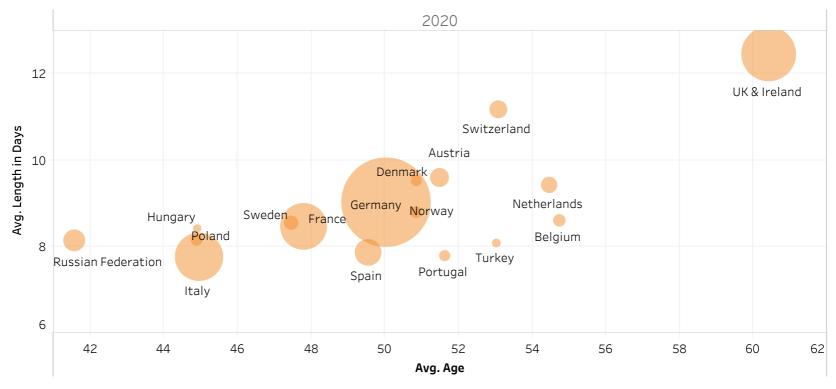
#### Passenger Volume (K) for Top Countries

#### 2018 2019 2020 2,233 2,587 (15.8% 🛦) 531 (-79.5% ▼) Germany 2,009 1,992 (-0.9% ▼) 259 (-87.0% ▼) **UK & Ireland** 831 950 (14.3% 🛦) 151 (-84.1% ▼) Italy 521 545 (4.6% 🛦) 146 (-73.2% ▼) France 530 553 (4.3% 🛦) 45 (-91.9% ▼) Spain 78 100 (28.1% 🛦) 30 (-70.2% ▼) **Russian Federation** 136 (0.1% 🛦) 25 (-81.9% ▼) Austria 154 140 (-9.2% ▼) 23 (-83.8% ▼) Switzerland 101 98 (-3.0% ▼) 20 (-79.3% ▼) Norway 113 123 (8.7% 🛦) 18 (-85.6% ▼) Netherlands 63 59 (-6.9% ▼) 16 (-72.8% ▼) Sweden 45 45 (1.5% 🛦) 14 (-68.6% ▼) Denmark 70 66 (-6.1% ▼) 10 (-84.8% ▼) Belgium 60 69 (14.2% ▲) 8 (-88.4% ▼) Portugal 28 (0.4% 🛦) 28 5 (-81.9% ▼) Turkey

## **Share of Source Passengers, 2020** Geographic Projection

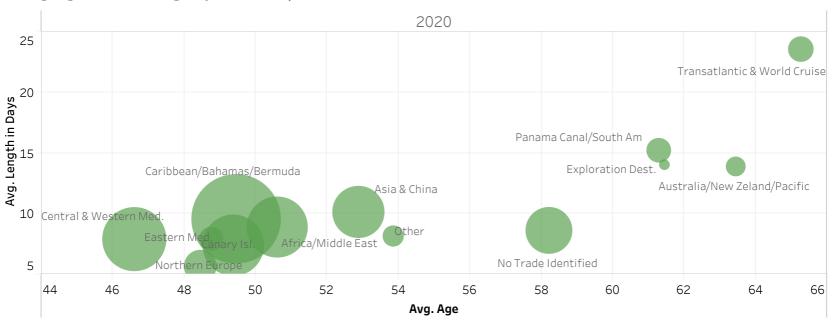


#### Average Age and Cruise Length for Top Source Markets, 2020

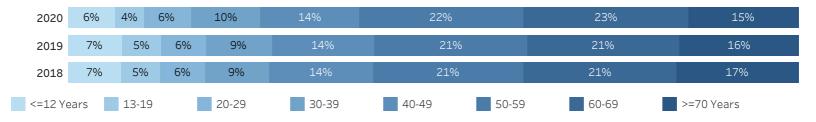


## Regional Overview: **Europe** (Continued)

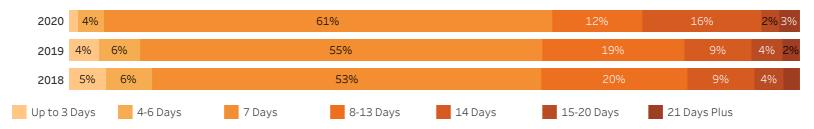
#### Average Age and Cruise Length by Destination / Trade Route, 2020



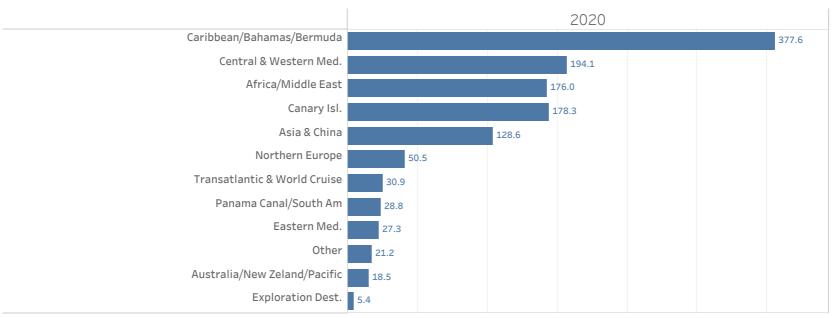
#### **Average Passenger Age Groups**



#### **Average Cruise Duration**



#### Volume of Passengers (in K) to Destinations, 2020 At least 4K Passengers per Destination

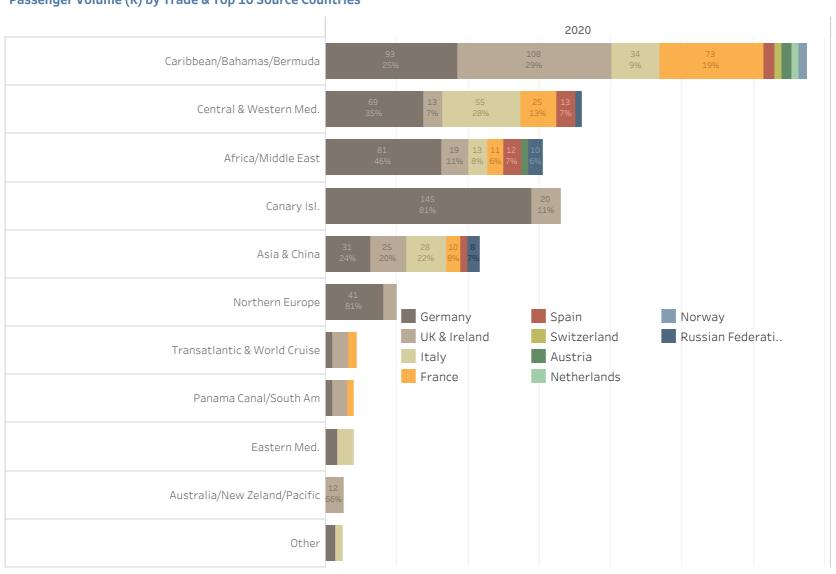


## Regional Overview: **Europe** (Continued)

#### Passenger Volume by Trade (K)

378 (-58% ▼)
194 (-92% ▼)
178 (-62% ▼)
176 (-45% ▼)
129 (-36% ▼)
104
51 (-96% ▼)
31 (-86% ▼)
29 (-55% ▼)
27 (-97% ▼)
21 (-87% ▼)
19 (-64% ▼)
5 (-95% ▼)

#### Passenger Volume (K) by Trade & Top 10 Source Countries



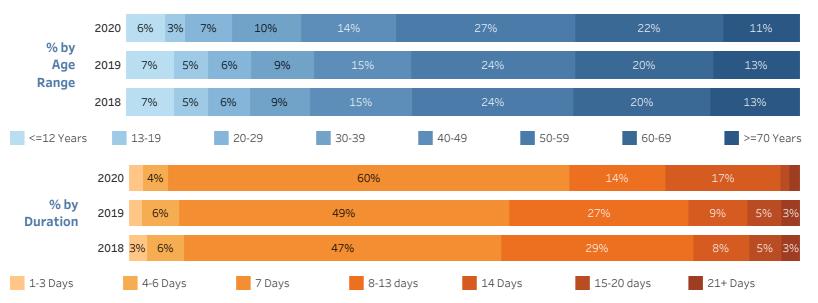
## Source Market: **Germany**

#### Passenger Volume (K)

#### **Average Duration, in Days**

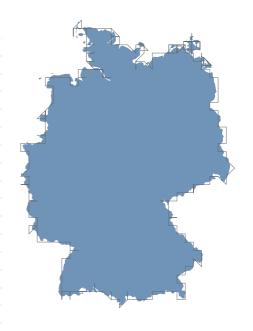
#### Average Age





#### Passenger Percentages by Trade Route / Destination

	2018	2019	2020
Canary Isl.	9.7%	9.7%	27.2%
Caribbean/Bahamas/Bermuda	9.4%	7.7%	17.5%
Africa/Mid-East	4.8%	5.8%	15.3%
Central & Western Med.	22.9%	23.7%	12.9%
Northern Europe	27.5%	24.0%	7.7%
No Trade identified	0.7%		7.6%
Asia/China	1.9%	2.4%	5.9%
Eastern Med.	4.5%	5.8%	1.6%
Other	3.4%	5.1%	1.3%
Transatlantic/World Cr.	2.9%	3.0%	0.9%
Panama Canal/South Am	0.7%	0.6%	0.9%
Australasia	0.4%	0.5%	0.5%
Alaska	0.3%	0.2%	
NA West Coast/Mexico/California/Pacific Coast	0.3%	0.1%	
Canada/New England	1.3%	1.1%	
Baltics	8.3%	9.0%	
Exploration Dest	0.9%	1.1%	



#### Passenger Volume & YOY Change by Age Group

		Passer	nger in K	V	ariance
	2018	2019	2020	2019	2020
<=12 Years	136	167	28	23%	-83%
13-19	97	116	15	20%	-87%
20-29	119	151	34	27%	-77%
30-39	172	217	49	26%	-77%
40-49	289	339	69	17%	-80%
50-59	459	569	130	24%	-77%
60-69	389	478	107	23%	-78%
>=70 Years	253	300	55	19%	-82%

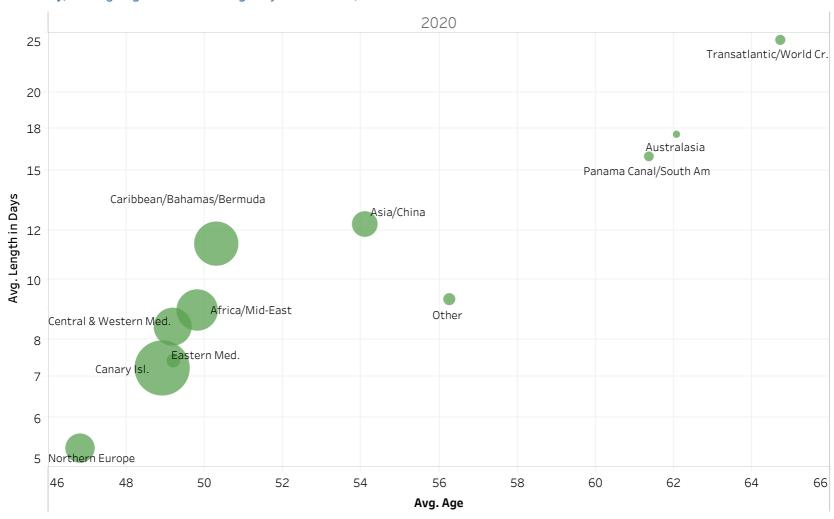
	Passenger in K				Variance
	2018	2019	2020	2019	2020
1-3 Days	59	50	10	-14%	-80%
4-6 days	123	143	18	16%	-87%
7 Days	1,056	1,274	294	21%	-77%
8-13 days	638	690	71	8%	-90%
14 days	187	227	84	21%	-63%
15-20 Days	105	130	6	23%	-95%
21+ Days	62	73	8	18%	-89%

## Source Market: **Germany** (Continued)

#### Passenger Volume & YOY Change by Trade Route / Destination

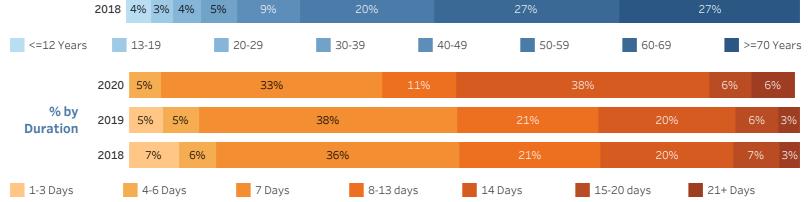
	Passenger in K		ssenger in K		
	2018	2019	2020	2019	2020
Canary Isl.	216	252	145	17%	-43%
Caribbean/Bahamas/Bermuda	210	198	93	-5%	-53%
Africa/Mid-East	107	150	81	41%	-46%
Central & Western Med.	512	612	69	20%	-89%
Northern Europe	615	620	41	1%	-93%
No Trade identified	15		40	-100%	
Asia/China	42	63	31	52%	-50%
Eastern Med.	100	150	9	50%	-94%
Other	76	132	7	73%	-95%
Transatlantic/World Cr.	65	77	5	19%	-94%
Panama Canal/South Am	17	16	5	-2%	-72%
Australasia	10	14	3	41%	-82%
NA West Coast/Mexico/California/Pacific Coast	6	4		-37%	
Exploration Dest	20	28		42%	
Canada/New England	30	28		-5%	
Baltics	186	234		26%	
Alaska	7	5		-21%	

#### **Germany,** Average Age and Cruise Length by Trade Route, 2020



## Source Market: Ireland & United Kingdom

#### Passenger Volume (K) Average Duration, in Days **Average Age** 2018 2019 2020 2019 2020 2018 2018 2019 2020 10.1 10.2 12.5 2,009 1,992 (-0.9% ▼) 259 (-87.0% ▼) 57 57 60 2020 3% 4% 30% % by 2019 4% 3% 4% 28% Age Range



#### Passenger Percentages by Trade Route / Destination

	2018	2019	2020
Caribbean/Bahamas/Bermuda	14.7%	15.4%	41.6%
Asia/China	3.1%	3.8%	9.7%
No Trade identified	0.3%		8.8%
Canary Isl.	7.5%	7.6%	7.8%
Africa/Mid-East	1.2%	2.0%	7.3%
Central & Western Med.	27.5%	25.0%	5.2%
Australasia	1.2%	1.2%	4.7%
Panama Canal/South Am	1.3%	1.2%	4.2%
Transatlantic/World Cr.	4.0%	3.9%	4.2%
Northern Europe	24.4%	23.5%	3.5%
Other	0.5%	0.3%	0.8%
Hawaii	0.3%	0.3%	0.8%
Eastern Med.	6.8%	7.2%	
Alaska	1.2%	1.5%	
NA West Coast/Mexico/California/Pacific Coast	0.5%	0.4%	
Canada/New England	0.4%	0.5%	
Baltics	3.4%	3.8%	
Exploration Dest	1.6%	2.3%	



#### Passenger Volume & YOY Change by Age Group

		Passer	nger in K	V	/ariance
	2018	2019	2020	2019	2020
<=12 Years	57	59	4	3%	-93%
13-19	49	47	2	-4%	-95%
20-29	65	61	6	-6%	-90%
30-39	83	81	8	-3%	-90%
40-49	144	133	12	-8%	-91%
50-59	307	298	37	-3%	-88%
60-69	422	406	60	-4%	-85%
>=70 Years	413	416	54	1%	-87%
50-59 60-69	307 422	298 406	37 60	-3% -4%	-88% -85%

	Passenger in K				Variance
	2018	2019	2020	2019	2020
1-3 Days	149	101		-32%	
4-6 days	112	107	11	-5%	-89%
7 days	724	764	78	5%	-90%
8-13 days	421	418	26	-1%	-94%
14 days	397	407	90	3%	-78%
15-20 Days	137	127	15	-7%	-88%
21+ Days	62	63	15	1%	-75%

## Source Market: Ireland & United Kingdom (Continued)

#### Passenger Volume & YOY Change by Trade Route / Destination

		Pas	ssenger in K		
	2018	2019	2020	2019	2020
Caribbean/Bahamas/Bermuda	295	306	108	4%	-65%
Asia/China	63	76	25	20%	-67%
No Trade identified	6		23	-100%	
Canary Isl.	151	152	20	0%	-87%
Africa/Mid-East	24	40	19	65%	-52%
Central & Western Med.	553	498	13	-10%	-97%
Australasia	24	24	12	3%	-50%
Panama Canal/South Am	26	23	11	-10%	-53%
Transatlantic/World Cr.	81	79	11	-3%	-86%
Northern Europe	490	468	9	-5%	-98%
Other	10	6	2	-40%	-66%
Hawaii	6	6	2	13%	-68%
NA West Coast/Mexico/California/Pacific Coast	9	8		-8%	
Exploration Dest	32	47		44%	
Eastern Med.	137	143		4%	
Canada/New England	8	10		27%	
Baltics	69	76		10%	
Alaska	24	29		21%	

#### Ireland & United Kingdom, Average Age and Cruise Length by Trade Route, 2020



## Source Market: Italy

#### Passenger Volume (K)

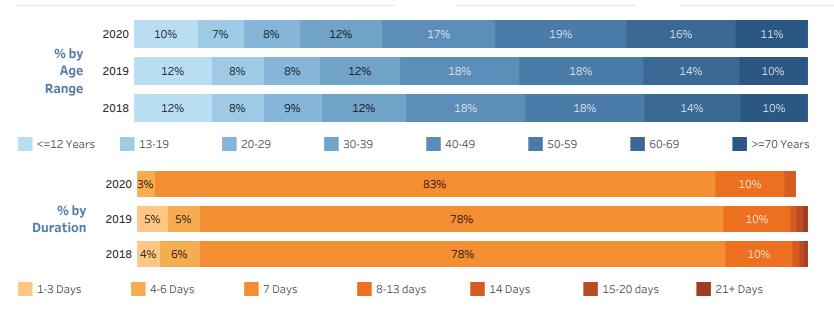
#### Average Duration, in Days

#### Average Age



2018	2019	2020
7.3	7.3	7.8

2018	2019	2020
40	42	4.5
43	43	45



#### Passenger Percentages by Trade Route / Destination

	2019	2018	2020
Central & Western Med.	49.5%	50.1%	36.1%
Caribbean/Bahamas/Bermuda	7.8%	9.7%	22.4%
Asia/China	1.2%	0.4%	18.8%
Africa/Mid-East	3.3%	2.9%	8.9%
Eastern Med.	25.5%	23.4%	7.1%
Other	1.1%	1.4%	3.2%
Transatlantic/World Cr.	1.3%	1.5%	2.1%
Canary Isl.	1.4%	0.5%	
Northern Europe	5.2%	6.2%	
Baltics	2.7%	3.2%	
Exploration Dest	0.5%	0.4%	



#### Passenger Volume & YOY Change by Age Group

	Passenger in K			\	/ariance
	2018	2019	2020	2019	2020
<=12 Years	94	108	14	15%	-87%
13-19	62	71	10	14%	-86%
20-29	70	78	12	12%	-85%
30-39	101	111	17	9%	-84%
40-49	144	164	24	14%	-85%
50-59	143	171	28	19%	-84%
60-69	115	133	23	16%	-83%
>=70 Years	81	94	15	16%	-84%

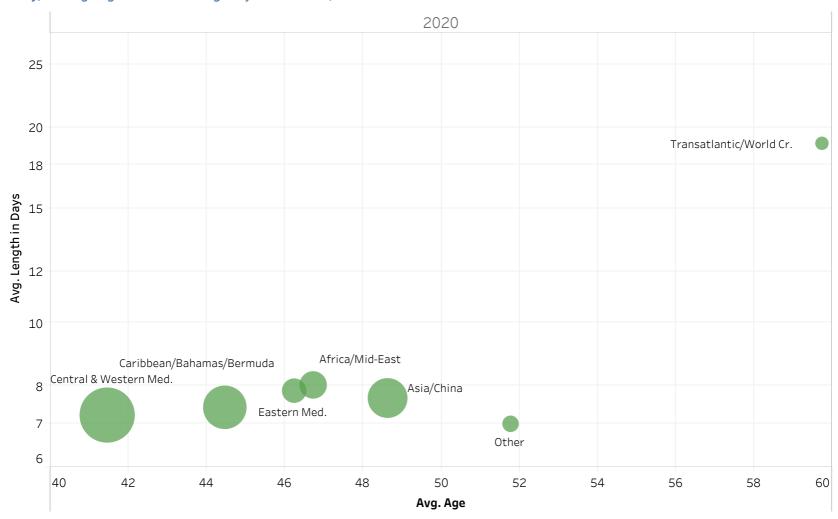
	Passenger in K			,	/ariance
	2018	2019	2020	2019	2020
1-3 Days	29	44		50%	
4-6 days	48	45	4	-7%	-91%
7 Days	651	741	126	14%	-83%
8-13 days	83	95	16	14%	-84%
14 days	8	8	2	-3%	-70%
15-20 days	7	11		61%	
21+ Days	4	6		60%	

## Source Market: Italy (Continued)

#### Passenger Volume & YOY Change by Trade Route / Destination

		Passenger in K			Variance
	2018	2019	2020	2019	2020
Central & Western Med.	416	470	55	13%	-88%
Caribbean/Bahamas/Bermuda	81	74	34	-8%	-54%
Asia/China	3	11	28	241%	151%
Africa/Mid-East	24	32	13	32%	-58%
Eastern Med.	195	243	11	25%	-96%
Other	11	11	5	-7%	-54%
Transatlantic/World Cr.	12	12	3	0%	-74%
Northern Europe	51	50		-3%	
Exploration Dest	3	5		77%	
Canary Isl.	4	14		221%	
Baltics	27	26		-2%	

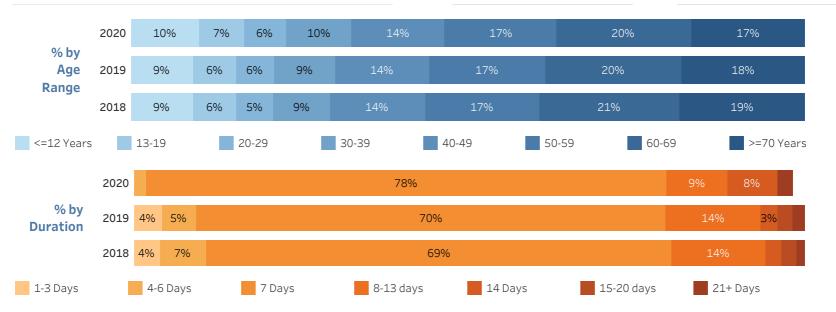
#### Italy, Average Age and Cruise Length by Trade Route, 2020



#### Source Market: France

# Passenger Volume (K) Average Duration, in Days Average Age





#### Passenger Percentages by Trade Route / Destination

	2018	2019	2020
Caribbean/Bahamas/Bermuda	23.2%	22.3%	49.8%
Central & Western Med.	43.5%	40.0%	17.4%
Africa/Mid-East	2.5%	3.5%	7.7%
Asia/China	1.0%	2.0%	6.9%
No Trade Identified			6.3%
Transatlantic/World Cr.	3.5%	3.6%	4.0%
Panama Canal/South Am	0.9%	1.2%	2.9%
Eastern Med.	12.7%	14.4%	2.6%
Canary Isl.	0.4%	1.1%	
Northern Europe	7.1%	6.5%	
Other	1.0%	0.7%	
Australasia	0.6%	0.6%	
Baltics	2.4%	2.2%	
Exploration Dest	0.9%	1.8%	



#### Passenger Volume & YOY Change by Age Group

	Passenger in K			K V	
	2018	2019	2020	2019	2020
<=12 Years	44	46	13	4%	-71%
13-19	31	32	9	2%	-72%
20-29	26	28	8	8%	-70%
30-39	41	46	13	11%	-72%
40-49	68	70	18	3%	-74%
50-59	82	86	22	5%	-74%
60-69	101	102	27	1%	-74%
>=70 Years	90	92	22	2%	-76%

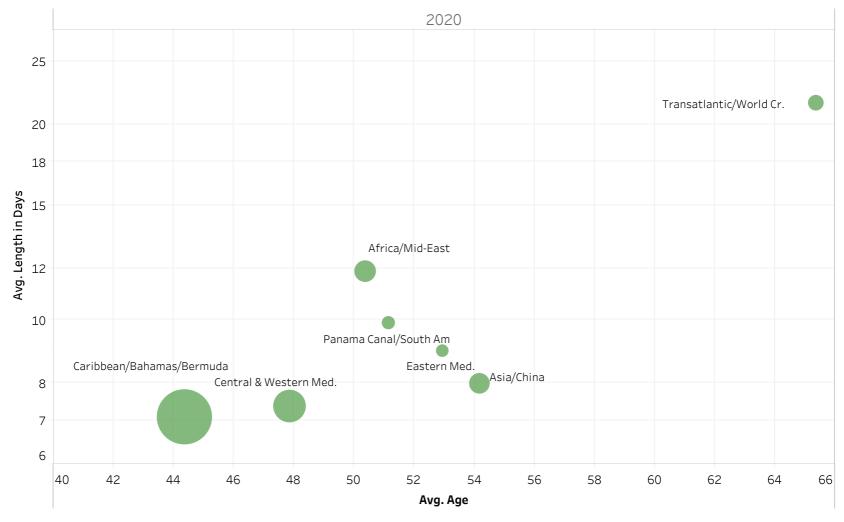
	Passenger in K				Variance
	2018	2019	2020	2019	2020
1-3 Days	20	23		14%	
4-6 days	36	27	2	-24%	-91%
7 Days	361	381	106	6%	-72%
8-13 days	73	77	12	6%	-84%
14 days	13	14	10	7%	-25%
15-20 days	11	12		5%	
21+ Days	7	10	3	56%	-70%

## Source Market: France (Continued)

#### Passenger Volume & YOY Change by Trade Route / Destination

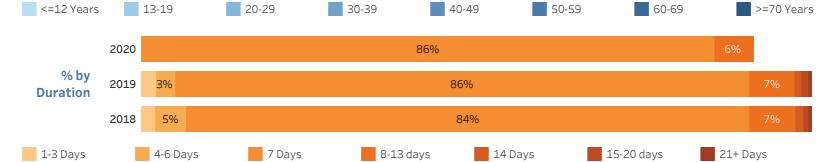
	Passenger in K		assenger in K		Variance	
	2018	2019	2020	2019	2020	
Caribbean/Bahamas/Bermuda	121	121	73	0%	-40%	
Central & Western Med.	226	218	25	-4%	-88%	
Africa/Mid-East	13	19	11	45%	-41%	
Asia/China	5	11	10	112%	-9%	
No Trade identified			9			
Transatlantic/World Cr.	18	20	6	9%	-70%	
Panama Canal/South Am	5	6	4	43%	-35%	
Eastern Med.	66	78	4	19%	-95%	
Other	5	4		-23%		
Northern Europe	37	35		-4%		
Exploration Dest	5	10		102%		
Canary Isl.	2	6		162%		
Baltics	13	12		-6%		
Australasia	3	3		4%		

#### France, Average Age and Cruise Length by Trade Route, 2020



## Source Market: Spain

#### Passenger Volume (K) **Average Duration, in Days Average Age** 2018 2019 2020 2019 2020 2018 2018 2019 2020 7.9 7.3 7.4 530 553 (4.3% 🛦) 45 (-91.9% ▼) 46 46 50 2020 7% 6% 6% 10% 16% % by 9% 8% 7% 11% 18% Age 2019 Range 2018 9% 8% 7% 12% 18% 11%



#### Passenger Percentages by Trade Route / Destination

	2018	2019	2020	
Central & Western Med.	50.1%	50.6%	29.3%	
Africa/Mid-East	1.7%	3.3%	27.2%	
Caribbean/Bahamas/Bermuda	7.3%	5.1%	16.6%	
Asia/China	0.6%	0.7%	11.0%	
Canary Isl.	3.6%	2.8%	5.3%	
Transatlantic/World Cr.	1.2%	1.4%		
Panama Canal/South Am	0.4%			
Eastern Med.	17.6%	18.7%		
Northern Europe	10.6%	10.2%		
Other	0.5%			
Baltics	5.2%	5.3%		
Exploration Dest	0.5%	0.6%		

#### Passenger Volume & YOY Change by Age Group

	Passenger in K			\	ariance
	2018	2019	2020	2019	2020
<=12 Years	45	51	3	13%	-94%
13-19	42	44	3	6%	-94%
20-29	39	37	3	-5%	-93%
30-39	60	60	4	-1%	-93%
40-49	87	92	6	6%	-93%
50-59	96	101	8	5%	-92%
60-69	94	97	10	3%	-90%
>=70 Years	59	63	7	6%	-89%

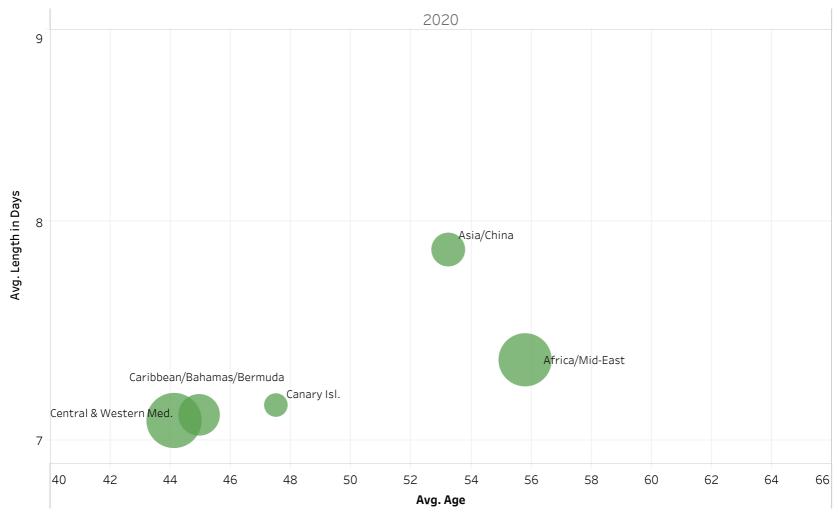
		Passer	iger in K	,	Variance
	2018	2019	2020	2019	2020
1-3 Days	11	13		16%	
4-6 Days	25	15		-39%	
7 Days	445	474	38	6%	-92%
8-13 days	37	38	3	3%	-93%
14 Days	6	5		-11%	
15-20 days	4	6		51%	
21+ Days	2	3		1%	

## Source Market: **Spain** (Continued)

#### Passenger Volume & YOY Change by Trade Route / Destination

			Passenger in K		Variance
	2018	2019	2020	2019	2020
Central & Western Med.	266	280	13	5%	-95%
Africa/Mid-East	9	18	12	104%	-34%
Caribbean/Bahamas/Bermuda	39	28	7	-27%	-74%
Asia/China	3	4	5	23%	31%
Canary Isl.	19	15	2	-20%	-84%
Transatlantic/World Cr.	6	8		17%	
Panama Canal/South Am	2				
Other	3				
Northern Europe	56	57		0%	
Exploration Dest	2	4		43%	
Eastern Med.	94	104		11%	
Baltics	27	29		8%	

#### **Spain,** Average Age and Cruise Length by Trade Route, 2020



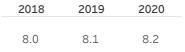
## Source Market: Russian Federation

#### Passenger Volume (K)

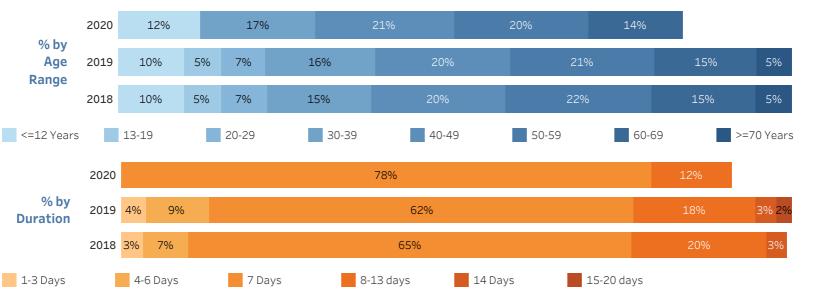
#### Average Duration, in Days

#### Average Age





2018	2019	2020
44	43	42



#### Passenger Percentages by Trade Route / Destination

	2018	2019	2020
Africa/Mid-East	6.5%	11.1%	32.9%
Asia/China	4.9%	5.9%	27.4%
Central & Western Med.	37.9%	40.1%	15.5%
Caribbean/Bahamas/Bermuda	13.3%	7.3%	9.8%
Canary Isl.		2.3%	
Transatlantic/World Cr.	3.8%	3.9%	
Eastern Med.	8.2%	7.5%	
Northern Europe	12.0%	10.7%	
Baltics	8.0%	6.9%	



#### Passenger Volume & YOY Change by Age Group

		Passer	nger in K	\	/ariance
	2018	2019	2020	2019	2020
<=12 Years	7	9	4	28%	-62%
13-19	4	5		31%	
20-29	5	6		24%	
30-39	12	16	5	36%	-68%
40-49	15	19	6	29%	-69%
50-59	16	21	6	28%	-72%
60-69	12	15	4	27%	-73%
>=70 Years	4	5		23%	

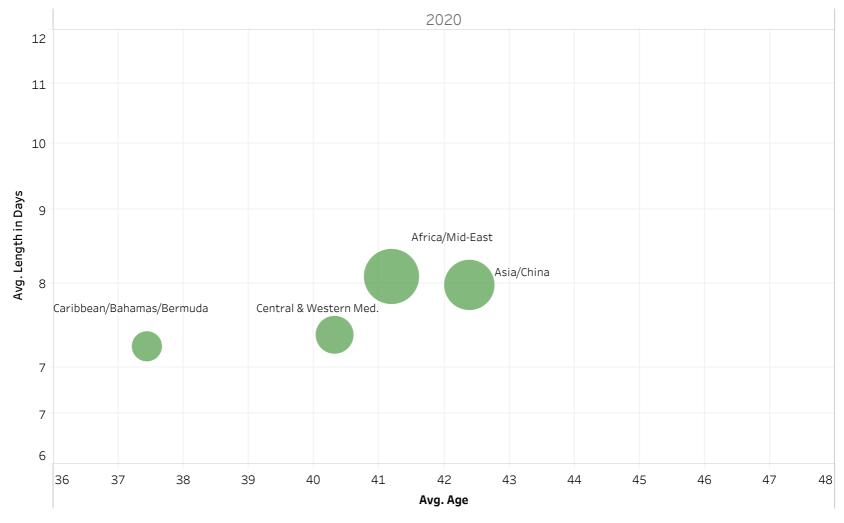
		Passer	nger in K		Variance
	2018	2019	2020	2019	2020
1-3 Days	3	4		50%	
4-6 Days	5	9		76%	
7 Days	51	62	23	23%	-63%
8-13 days	16	18	3	16%	-81%
14 Days	2	3		32%	
15-20 days		2			

## Source Market: Russian Federation (Continued)

#### Passenger Volume & YOY Change by Trade Route / Destination

			Passenger in K		Variance
	2018	2019	2020	2019	2020
Africa/Mid-East	5	11	10	117%	-9%
Asia/China	4	6	8	56%	41%
Central & Western Med.	30	40	5	36%	-88%
Caribbean/Bahamas/Bermuda	10	7	3	-30%	-59%
Transatlantic/World Cr.	3	4		34%	
Northern Europe	9	11		15%	
Eastern Med.	6	8		18%	
Canary Isl.		2			
Baltics	6	7		10%	

#### Russian Federation, Average Age and Cruise Length by Trade Route, 2020

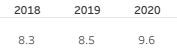


#### Source Market: Austria

#### Passenger Volume (K)

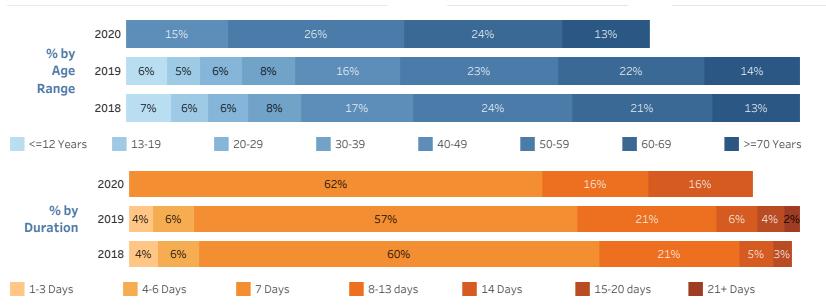
#### Average Age





**Average Duration, in Days** 

2018	2019	2020
49	50	51



#### Passenger Percentages by Trade Route / Destination

	2018	2019	2020
Caribbean/Bahamas/Bermuda	12.3%	10.1%	26.9%
Africa/Mid-East	4.4%	6.7%	19.6%
Canary Isl.	4.8%	6.0%	13.8%
Asia/China	1.7%	2.9%	11.5%
Central & Western Med.	29.9%	28.1%	9.9%
Northern Europe	13.1%	12.6%	
Eastern Med.	20.4%	19.7%	
Other	1.7%	2.3%	
Transatlantic/World Cr.	2.6%	3.0%	
Baltics	5.3%	4.8%	
Exploration Dest	1.5%	1.5%	



#### Passenger Volume & YOY Change by Age Group

		Passer	nger in K	\	/ariance
	2018	2019	2020	2019	2020
<=12 Years	8	8		-11%	
13-19	7	6		-12%	
20-29	8	8		0%	
30-39	10	10		-3%	
40-49	21	19	3	-8%	-83%
50-59	30	29	6	-4%	-80%
60-69	26	27	5	2%	-81%
>=70 Years	17	18	3	6%	-84%

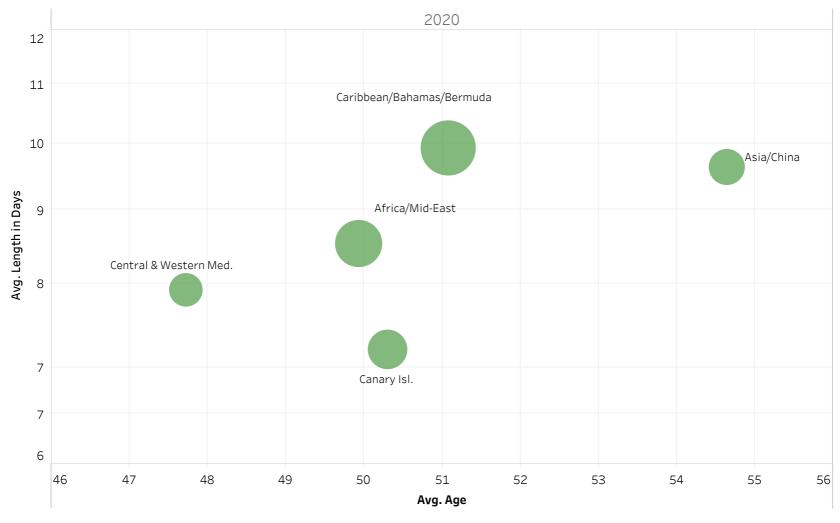
		Passer	nger in K	,	Variance
	2018	2019	2020	2019	2020
1-3 Days	6	5		-17%	
4-6 Days	8	8		1%	
7 days	81	78	14	-4%	-82%
8-13 days	28	28	4	-1%	-87%
14 days	7	8	4	22%	-58%
15-20 days	4	5		48%	
21+ Days		3			

## Source Market: Austria (Continued)

#### Passenger Volume & YOY Change by Trade Route / Destination

			Passenger in K		Variance
	2018	2019	2020	2019	2020
Caribbean/Bahamas/Bermuda	17	14	7	-18%	-52%
Africa/Mid-East	6	9	5	54%	-47%
Canary Isl.	7	8	3	24%	-58%
Asia/China	2	4	3	72%	-28%
Central & Western Med.	41	38	2	-6%	-94%
Transatlantic/World Cr.	4	4		12%	
Other	2	3		29%	
Northern Europe	18	17		-4%	
Exploration Dest	2	2		1%	
Eastern Med.	28	27		-4%	
Baltics	7	7		-10%	

#### Austria, Average Age and Cruise Length by Trade Route, 2020



## Source Market: Switzerland

#### Passenger Volume (K)

# \_\_\_

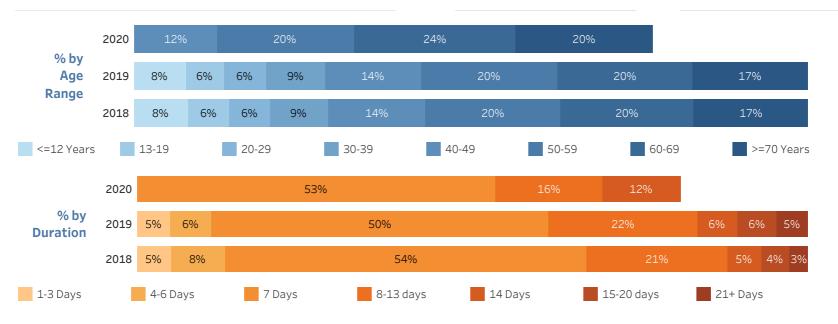
#### Average Age



2018	2019	2020
9.0	9.4	11.2

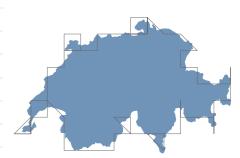
**Average Duration, in Days** 

2018	2019	2020
49	50	53



#### Passenger Percentages by Trade Route / Destination

	2018	2019	2020
Caribbean/Bahamas/Bermuda	10.2%	9.8%	23.2%
Africa/Mid-East	4.9%	6.6%	14.9%
Central & Western Med.	31.2%	27.1%	12.1%
Asia/China	2.2%	3.4%	11.7%
No Trade Identified			11.7%
Canary Isl.	3.0%	4.1%	
Transatlantic/World Cr.	4.5%	4.9%	
Panama Canal/South Am	1.8%	2.0%	
Eastern Med.	14.2%	13.0%	
Other	1.7%	2.0%	
Northern Europe	17.1%	17.3%	
Baltics	4.4%	4.2%	
Exploration Dest	2.0%	2.9%	



#### Passenger Volume & YOY Change by Age Group

	Passenger in K			\	/ariance
	2018	2019	2020	2019	2020
<=12 Years	11	9		-12%	
13-19	8	7		-16%	
20-29	8	7		-10%	
30-39	11	11		-7%	
40-49	19	17	2	-11%	-86%
50-59	27	25	4	-9%	-84%
60-69	26	24	5	-8%	-81%
>=70 Years	23	21	4	-9%	-81%

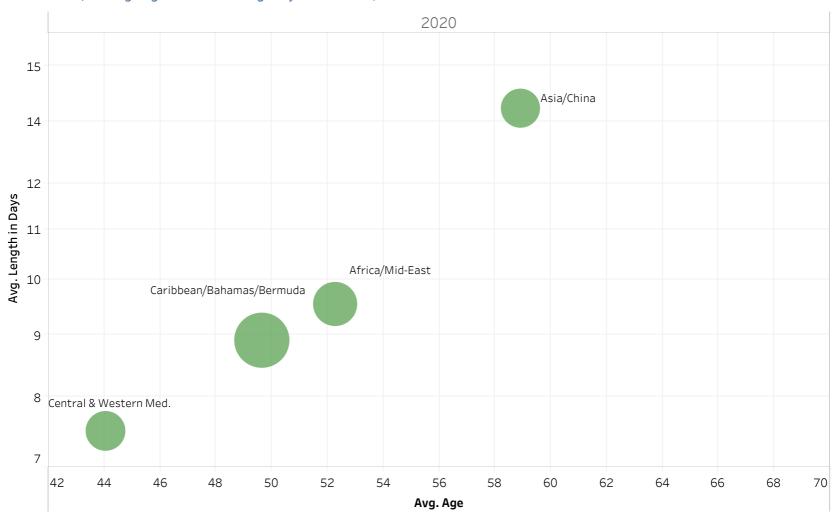
		Passer	nger in K		Variance
	2018	2019	2020	2019	2020
1-3 Days	8	7		-11%	
4-6 Days	12	9		-30%	
7 Days	83	70	11	-15%	-85%
8-13 days	32	31	3	-4%	-90%
14 days	8	8	2	8%	-72%
15-20 Days	6	8		29%	
21+ Days	4	7		52%	
ZI+ Days	4	/		52%	

## Source Market: **Switzerland** (Continued)

#### Passenger Volume & YOY Change by Trade Route / Destination

	Passenger in K		Passenger in K		Variance
	2018	2019	2020	2019	2020
Caribbean/Bahamas/Bermuda	16	14	5	-13%	-61%
Africa/Mid-East	8	9	3	23%	-64%
Central & Western Med.	48	38	3	-21%	-93%
Asia/China	3	5	3	42%	-43%
No Trade Identified			3		
Transatlantic/World Cr.	7	7		-2%	
Panama Canal/South Am	3	3		2%	
Other	3	3		11%	
Northern Europe	26	24		-8%	
Exploration Dest	3	4		30%	
Eastern Med.	22	18		-16%	
Canary Isl.	5	6		26%	
Baltics	7	6		-14%	

#### Switzerland, Average Age and Cruise Length by Trade Route, 2020



## Source Market: Norway

#### Passenger Volume (K)

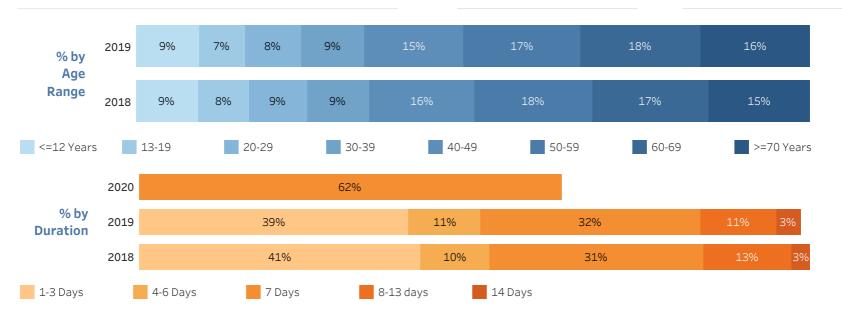
## 2018 2019 2020 101 98 (-3.0% ▼) 20 (-79.3% ▼)

#### Average Duration, in Days

2018	2019	2020	
8.1	8.1	8.8	

#### Average Age

2018	2019	2020
46	47	51



#### Passenger Percentages by Trade Route / Destination

	2018	2019	2020
No Trade Identified			59.7%
Caribbean/Bahamas/Bermuda	17.3%	18.9%	27.8%
Central & Western Med.	18.7%	15.5%	
Eastern Med.	3.0%	3.3%	
Northern Europe	52.6%	51.6%	
Exploration Dest	2.2%	2.4%	



#### Passenger Volume & YOY Change by Age Group

		Passer	nger in K		Variance
	2018	2019	2020	2019	2020
<=12 Years	4	4		-4%	
13-19	3	3		-14%	
20-29	4	3		-9%	
30-39	4	4		-3%	
40-49	7	6		-10%	
50-59	8	7		-6%	
60-69	8	7		-2%	
>=70 Years	7	7		2%	

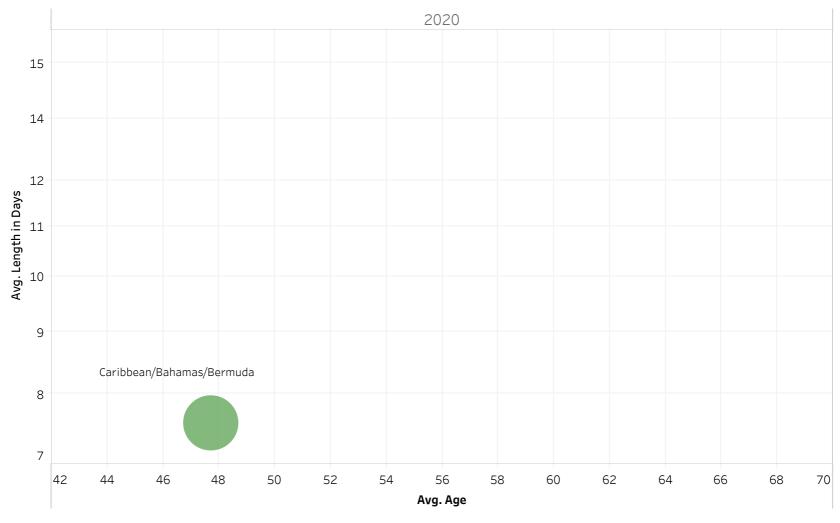
		Passe	nger in K		Variance
	2018	2019	2020	2019	2020
1-3 Days	41	38		-7%	
4-6 Days	10	10		2%	
7 days	32	31	5	-1%	-84%
8-13 days	13	11		-15%	
14 Days	3	3		23%	

## Source Market: **Norway** (Continued)

#### Passenger Volume & YOY Change by Trade Route / Destination

			Passenger in K		Variance
	2018	2019	2020	2019	2020
No Trade Identified			12		
Caribbean/Bahamas/Bermuda	17	18	6	6%	-70%
Northern Europe	53	50		-5%	
Exploration Dest	2	2		2%	
Eastern Med.	3	3		6%	
Central & Western Med.	19	15		-19%	

#### Norway, Average Age and Cruise Length by Trade Route, 2020

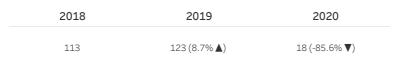


## Source Market: **Netherlands**

#### Passenger Volume (K)

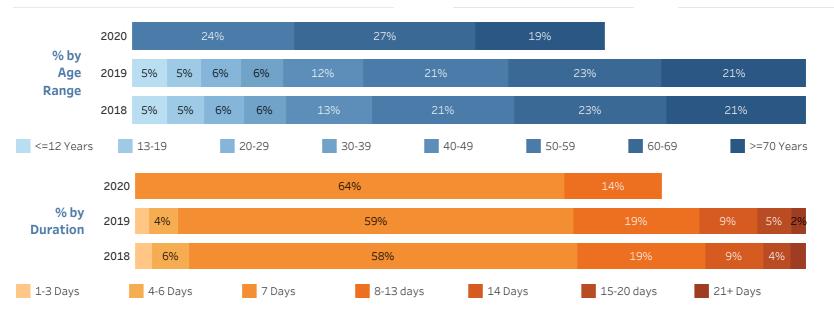
#### Average Duration, in Days

#### Average Age



2018	2019	2020
9.0	9.1	9.4

2018	2019	2020
53	53	54



#### Passenger Percentages by Trade Route / Destination

	2018	2019	2020
Caribbean/Bahamas/Bermuda	20.5%	20.9%	28.9%
Africa/Mid-East	5.7%	5.7%	18.3%
Canary Isl.	5.4%	4.9%	13.3%
Central & Western Med.	22.3%	20.1%	
Asia/China	2.8%	3.2%	
Transatlantic/World Cr.	2.8%	2.0%	
Panama Canal/South Am	1.9%	2.1%	
Eastern Med.	6.3%	6.6%	
Northern Europe	19.3%	21.1%	
Alaska		1.7%	
Baltics	4.7%	4.3%	
Exploration Dest	3.6%	4.9%	



#### Passenger Volume & YOY Change by Age Group

	Passenger in K			,	Variance
	2018	2019	2020	2019	2020
<=12 Years	5	6		7%	
13-19	6	6		1%	
20-29	6	7		8%	
30-39	7	7		8%	
40-49	13	13		0%	
50-59	22	24	4	10%	-84%
60-69	24	26	4	9%	-83%
>=70 Years	22	24	3	12%	-87%

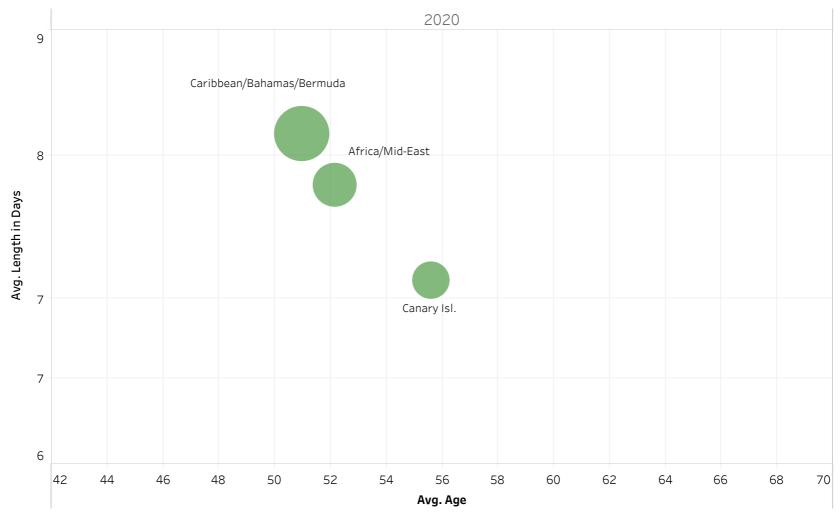
		Passer	iger in K	,	Variance
	2018	2019	2020	2019	2020
1-3 Days	3	3		-7%	
4-6 days	6	5		-17%	
7 Days	65	72	11	11%	-85%
8-13 days	21	23	2	7%	-90%
14 Days	10	11		9%	
15-20 Days	5	6		34%	
21+ Days	3	3		4%	

## Source Market: **Netherlands** (Continued)

#### Passenger Volume & YOY Change by Trade Route / Destination

		Passenger in K			Variance
	2018	2019	2020	2019	2020
Caribbean/Bahamas/Bermuda	23	26	5	11%	-80%
Africa/Mid-East	6	7	3	7%	-53%
Canary Isl.	6	6	2	-1%	-61%
Transatlantic/World Cr.	3	2		-23%	
Panama Canal/South Am	2	3		24%	
Northern Europe	22	26		19%	
Exploration Dest	4	6		48%	
Eastern Med.	7	8		15%	
Central & Western Med.	25	25		-2%	
Baltics	5	5		-1%	
Asia/China	3	4		23%	
Alaska		2			

#### Netherlands, Average Age and Cruise Length by Trade Route, 2020



## Source Market: Sweden

#### Passenger Volume (K)

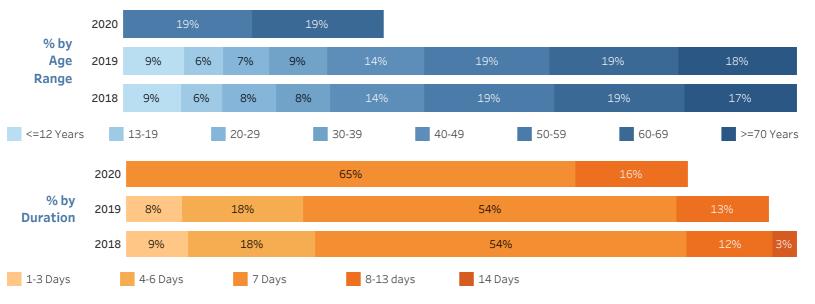
## 2018 2019 2020 63 59 (-6.9% ▼) 16 (-72.8% ▼)

#### Average Duration, in Days

2018	2019	2020	
8.0	8.2	8.6	

#### Average Age

2018	2019	2020
48	49	47



#### Passenger Percentages by Trade Route / Destination

	2018	2019	2020
Caribbean/Bahamas/Bermuda	39.1%	37.3%	57.4%
No Trade Identified			22.2%
Central & Western Med.	19.9%	18.8%	
Eastern Med.	5.0%	4.7%	
Northern Europe	21.5%	22.3%	



#### Passenger Volume & YOY Change by Age Group

		Passer	iger in K	,	Variance
	2018	2019	2020	2019	2020
<=12 Years	4	4		-1%	
13-19	3	3		-9%	
20-29	4	3		-19%	
30-39	4	4		0%	
40-49	7	7		-3%	
50-59	9	8	2	-9%	-72%
60-69	9	9	2	-7%	-72%
>=70 Years	8	8		0%	

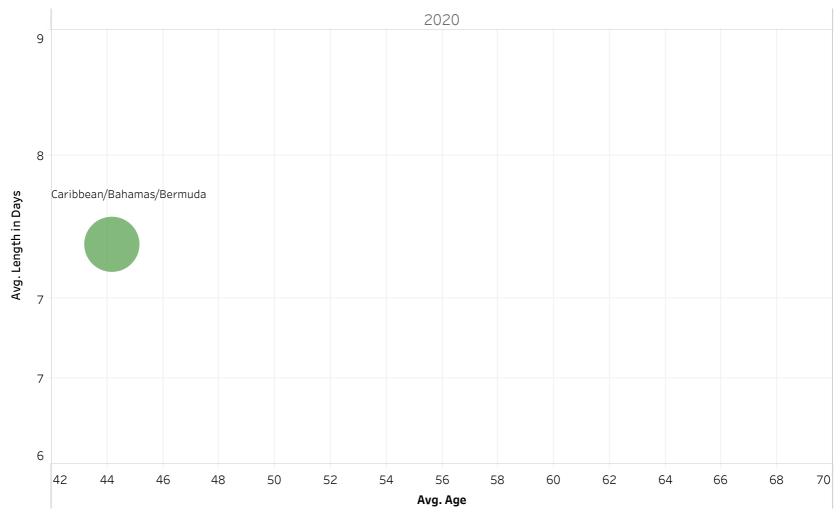
		Passer	nger in K		Variance
	2018	2019	2020	2019	2020
1-3 Days	6	5		-17%	
4-6 Days	12	10		-10%	
7 days	34	32	8	-6%	-74%
8-13 days	8	8	2	-1%	-74%
14 Days	2				

## Source Market: **Sweden** (Continued)

#### Passenger Volume & YOY Change by Trade Route / Destination

		Pa	assenger in K		Variance
	2018	2019	2020	2019	2020
Caribbean/Bahamas/Bermuda	25	22	9	-11%	-58%
No Trade Identified			4		
Northern Europe	14	13		-3%	
Eastern Med.	3	3		-13%	
Central & Western Med.	13	11		-12%	

#### Sweden, Average Age and Cruise Length by Trade Route, 2020



## Source Market: **Denmark**

#### Passenger Volume (K)

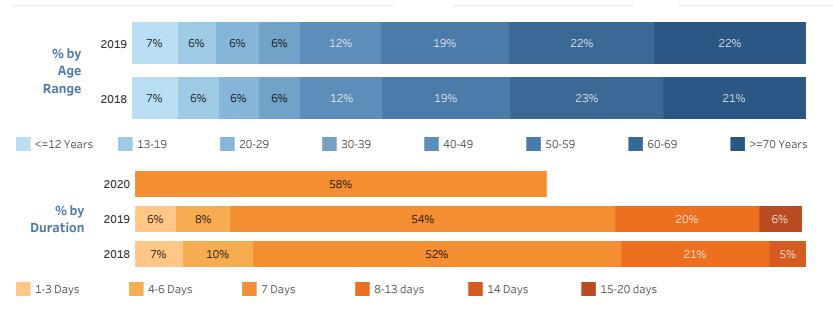
#### Average Duration, in Days

#### Average Age



2018	2019	2020
8.8	9.1	9.5

2018	2019	2020
52	52	51



#### Passenger Percentages by Trade Route / Destination

	2018	2019	2020
No Trade Identified			47.2%
Caribbean/Bahamas/Bermuda	26.8%	25.4%	29.9%
Central & Western Med.	19.5%	18.5%	
Eastern Med.	5.3%	6.0%	
Northern Europe	25.0%	23.3%	
Baltics		5.6%	





#### Passenger Volume & YOY Change by Age Group

		Passer	nger in K		Variance
	2018	2019	2020	2019	2020
<=12 Years	3	3		3%	
13-19	2	2		-4%	
20-29	2	3		12%	
30-39	2	2		3%	
40-49	5	5		1%	
50-59	7	7		3%	
60-69	9	8		-2%	
>=70 Years	8	9		9%	

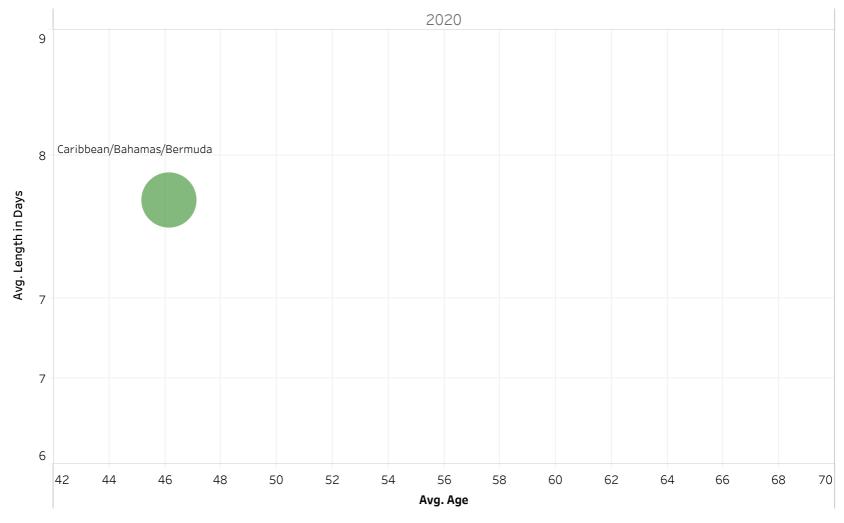
		Passer	iger in K	,	Variance
	2018	2019	2020	2019	2020
1-3 Days	3	3		-14%	
4-6 Days	4	3		-20%	
7 Days	23	24	4	6%	-82%
8-13 Days	9	9		-1%	
14 Days	2				
15-20 days		3			

## Source Market: **Denmark** (Continued)

#### Passenger Volume & YOY Change by Trade Route / Destination

			Passenger in K		Variance
	2018	2019	2020	2019	2020
No Trade Identified			7		
Caribbean/Bahamas/Bermuda	12	12	4	-4%	-63%
Northern Europe	11	11		-5%	
Eastern Med.	2	3		14%	
Central & Western Med.	9	8		-4%	
Baltics		3			

#### **Denmark,** Average Age and Cruise Length by Trade Route, 2020



## Source Market: Belgium

#### Passenger Volume (K)

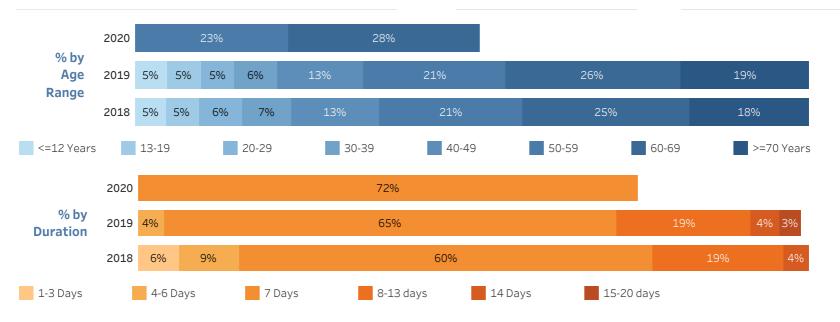
# 2018 2019 2020 70 66 (-6.1% ▼) 10 (-84.8% ▼)

#### Average Duration, in Days

2018	2019	2020
8.2	8.5	8.6

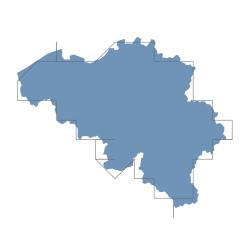
#### Average Age

2018	2019	2020
52	53	55



#### Passenger Percentages by Trade Route / Destination

	2018	2019	2020
Africa/Mid-East	6.0%	6.7%	31.0%
Caribbean/Bahamas/Bermuda	13.2%	13.3%	29.2%
Central & Western Med.	34.1%	25.1%	
Eastern Med.	11.1%	14.3%	
Northern Europe	18.3%	19.9%	
Baltics	6.7%	7.0%	



#### Passenger Volume & YOY Change by Age Group

		Passer	nger in K	\	/ariance
	2018	2019	2020	2019	2020
<=12 Years	3	3		1%	
13-19	3	3		2%	
20-29	4	3		-24%	
30-39	5	4		-13%	
40-49	8	8		-4%	
50-59	14	13	2	-2%	-84%
60-69	16	16	3	3%	-83%
>=70 Years	11	12		6%	

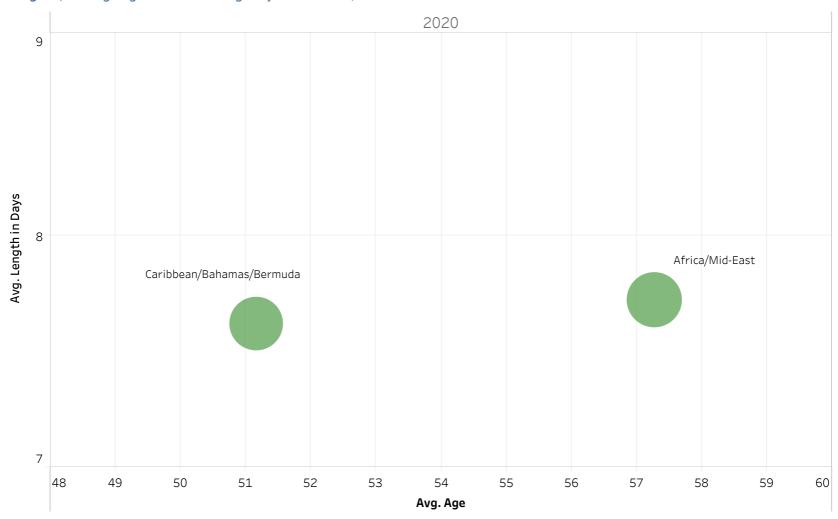
		Passer	nger in K		Variance
	2018	2019	2020	2019	2020
1-3 Days	4				
4-6 Days	6	3		-58%	
7 Days	41	43	7	3%	-84%
8-13 Days	13	13		-3%	
14 Days	3	3		8%	
15-20 Days		2			

## Source Market: **Belgium** (Continued)

#### Passenger Volume & YOY Change by Trade Route / Destination

	Passenger in K				Variance
	2018	2019	2020	2019	2020
Africa/Mid-East	4	4	3	5%	-30%
Caribbean/Bahamas/Bermuda	9	9	3	-5%	-67%
Northern Europe	13	13		2%	
Eastern Med.	8	9		21%	
Central & Western Med.	24	16		-31%	
Baltics	5	5		-1%	

#### Belgium, Average Age and Cruise Length by Trade Route, 2020





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