



MEMORANDUM OF UNDERSTANDING 24 JULY 2019

This Memorandum of Understanding is entered between the City of Dubrovnik, representing its public and private sector stakeholders, and Cruise Lines International Association, representing the cruise industry including cruise lines and partners. These parties desire to work together to address issues of tourism management in Dubrovnik with the aim of helping to establish Dubrovnik as a model for sustainable tourism in the Adriatic Region and beyond. To this end, the parties will:

- Work together to address tourism management issues in Dubrovnik;
- Engage in relevant research to inform effective planning and decision-making regarding tourism issues in Dubrovnik;
- Use globally recognized, sustainable tourism analysis and planning frameworks to identify priorities, processes and projects;
- Implement mutually **agreed tourism management projects** as identified through the above analysis;
- Seek to educate guests and locals through Project Respect the City on sustainable ways to promote and experience Dubrovnik; matching the experience expectations with the destination capacities, regional customs and culture;
- Seek to develop and implement innovative visitor and destination management solutions for visitor flow and tourism management that improve the overall liveability and visitor experience in Dubrovnik; and
- Work together to **execute a joint, multi-channel communications effort** regarding this initiative targeting relevant stakeholders in Dubrovnik, the region and globally.

for City of Dubrovnik	for Cruise Lines International Association
Hon. Mayor Mato Franković	Kelly Craighead, President & CEO