

# Who's Who in the Global Cruise Industry

DIGITAL DIRECTORY 2021-2022 FEATURING CLIA CRUISE LINES AND EXECUTIVE PARTNERS

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Cruise Lines International Association and the Global Cruise Industry

# A Message from CLIA President & CEO

Dear CLIA Executive Partners and Industry Colleagues:

On behalf of everyone at the Cruise Lines International Association (CLIA), I am pleased to present the 2021-2022 edition of the Who's Who in the Cruise Line Industry Directory. CLIA offers this exclusive tool to you, our members and partners, to provide access to key industry representatives and support the growth of your business.

Cruises are sailing once again in Europe, the United States, Mexico, the Caribbean and parts of Asia, but many challenges remain, and the stakes have never been higher. To sustain and be successful over the long-term, we must continue to work together and advocate for what matters most for our passengers, crew, CLIA members and partners, and the communities on which we call. As we begin to shift our focus to recovery from the impacts of the pandemic, we know our



strength lies in what we can accomplish together – as a community – with the whole truly greater than the sum of its parts.

In the pages that follow, you can read more about the people and trends that are propelling our industry forward at this critical juncture. We encourage you to take advantage of this resource to connect with members of this community, decision makers and industry leaders who have valuable insights to share from experiences and lessons learned over the last year and a half.

As you take this opportunity to expand your network, CLIA will continue to work hard to provide you with the information and tools necessary to be effective advocates for your businesses and the cruise industry. We look forward to working in concert with you to support the return of cruise and the industry in the year ahead.

Best,

Kelly Craighead

Kelly Craighead President & CEO, CLIA



# About CLIA

CLIA is the world's largest cruise association, providing a unified voice for the industry and the global cruise community as a leader in responsible tourism and the best way to experience the world. On behalf of its members, affiliates, and partners, the organization supports policies and practices that foster a secure, healthy, and sustainable cruise ship environment, promoting positive travel experiences for the more than 30 million passengers who have cruised annually.

The CLIA community includes the world's most prestigious ocean, river, and specialty cruise lines; a highly trained and certified travel agent community; and widespread industry stakeholders, including ports and destinations, ship development, suppliers, and business services. CLIA represents 95% of the world's ocean-going cruise capacity, as well as 50,000 travel agents, and 13,000 of the largest travel agencies in the world. The travel agent and agency members represent the largest network of travel professionals specializing in cruise travel.

The organization's global headquarters are in Washington, DC, with regional offices located in North and South America, Europe, Asia, and Australasia.

For more information, visit cruising.org or follow us at facebook.com/CLIAGlobal and on Twitter at @CLIAGlobal.

## CLIA's Mission and Vision

**Our mission** is to foster our members' success through advocacy, educational, and promotional efforts, as well as investments in research and development to help guide the industry in its unwavering and demonstrated commitment to protect and preserve the waters on which we sail and the destinations we visit.

Our vision is for the cruise industry to be recognized as a leader in responsible travel and the best way to experience the world.





# **CLIA Global Board of Directors**

## **Global Executive Committee**

The CLIA Global Executive Committee includes the Chairman of the Board, four at-large representatives, two Emeritus Directors, and CLIA's President & CEO.

The Executive Committee and the CLIA Board of Directors are responsible for establishing the overall strategic direction of the association. The Executive Committee provides oversight to ensure CLIA operates within the confines of its by-laws, charter, and Articles of incorporation as a DC non-profit corporation. Meetings are also attended by CLIA's Counsel. The current members of the Global Executive Committee, effective through 31 December 2022, include:







Frank Del Rio President and CEO, Norwegian Cruise Line Holdings



Arnold Donald President & Chief Executive Officer, Carnival Corporation & plc



Jason Liberty President and CEO, Royal Caribbean Group



Thomas Mazloum President, Disney Signature Experiences



Charles B Robertson President and CEO, American Cruise Lines



**Micky Arison** Chairman of the Board, Carnival Corporation & plc



Kelly Craighead President & CEO, Cruise Lines International Association



**Richard D. Fain** Chairman of the Board, Royal Caribbean Group



# **CLIA Global Board of Directors**

## **Global Board of Directors**

The CLIA Global Board of Directors includes the executive committee, chief executive officers of every member cruise line, emeritus members and the President of CLIA.

**Chair:** Pierfrancesco Vago, Executive Chairman, MSC Cruises

CLIA President & CEO: Kelly Craighead

#### Members:

- Carnival Corporation & plc/AIDA Cruises Arnold Donald, President & CEO
- American Cruise Lines Charles B. Robertson, President & CEO
- Azamara Carol Cabezas, President & CEO
- · Carnival Cruise Line Christine Duffy, President
- Carnival UK/Cunard Line David Dingle, Chairman
- Celebrity Cruises Lisa Lutoff-Perlo, President & CEO
- Celestyal Cruises Christodoulos Theophilides, CEO
- Costa Cruises Michael Thamm, Group CEO Costa Group and Carnival Asia, and CLIA Europe Chair
- Disney Cruise Line Thomas Mazloum, President, Disney Signature Experiences
- · Holland America Line Gus Antorcha, President
- MSC Cruises Pierfrancesco Vago, Executive Chairman, and Global Chairman, CLIA
- Mystic Cruises Ferdinand Strohmeier, CEO
- Norwegian Cruise Line Harry Sommer, President and CEO
- Norwegian Cruise Line Holdings/Oceania Cruises Frank Del Rio, CEO
- Pearl Seas Cruises Clark W. Robertson, Finance & Strategy Analyst
- PONANT Yacht Cruises and Expeditions Navin Sawhney, COO
- Princess Cruises John Padgett, President

- Regent Seven Seas Cruises Jason Montague, President & COO
- Royal Caribbean Group Jason Liberty, President & CEO
- Royal Caribbean International Michael Bayley, President & CEO
- Scenic Luxury Cruises & Tours Rob Voss, COO
- · Seabourn Josh Leibowitz, President
- · SeaDream Yacht Club Andreas Brynestad, CEO
- · Silversea Cruises Roberto Martinoli, CEO
- TUI Cruises Wybcke Meier, CEO
- Virgin Voyages Tom McAlpin, President & CEO
- Windstar Cruises Andy Todd, CEO
- CLIA Global Kelly Craighead, President & CEO
- CLIA Counsel Lawrence Kaye, Partner, Kaye, Rose & Partners



# **CLIA Leadership**

# Meet the Members of the Cruise Lines International Association (CLIA) Leadership Team

CLIA's dynamic team brings together some of the brightest and most experienced minds in the maritime sector and travel industry—from maritime policy to government affairs, operations, membership and trade relations, marketing, communications, and research. These leaders and their teams work every day to create and add value for CLIA's ocean-going member lines, as well as the broader cruise community of river cruise marketing affiliates, a highly trained and certified travel agent community, and widespread industry stakeholders, including ports and destinations, ship development, suppliers, and business services.

Our team is proud to provide a unified voice for the global cruise community, which offers travelers the best way to experience the world by supporting policies and practices to advance a safe, secure, healthy and sustainable cruise ship environment and promoting positive travel experiences for the nearly 30 million passengers who cruise annually.

You can read more about our leadership team here.

#### **CLIA Global**



Kelly Craighead President & CEO



Josh Good Senior Vice President, Global Finance and Operations



Lawrence Kaye General Counsel



Michael McGarry Senior Vice President, Global Government Affairs and Secretariat for North America



Anne Madison Senior Vice President, Global Marketing & Strategic Communications



Brian Salerno Senior Vice President, Global Maritime Policy



**Donald Brown** Vice President, Global Maritime Policy



Peter Plourd Vice President, Global Information Technology



Jennifer Williams, Vice President, Global Maritime Policy



# **CLIA Leadership**

## CLIA Asia & Australasia CLIA Brazil



Joel Katz Managing Director, Australasia



Marco Ferraz Executive President, Brazil

## CLIA UK & Ireland



Andy Harmer Managing Director, UK & Ireland

#### **CLIA Europe**



Marie-Caroline Laurent, Director General, Europe



Julie Green Vice President, Strategic Communications, Europe



Helge Grammerstorf National Director, Germany



Maria Deligianni National Director, Eastern Mediterranean



Francesco Galietti National Director, Italy



Tor Christian Sletner Regional Director, Scandinavia and Baltics



Alfredo Serrano National Director, Spain



# **CLIA** Leadership

## **CLIA North America**







Caroline Johnson Senior Vice President, Travel Trade Membership



Brian Beall Vice President, Government Affairs



Charles Sylvia, ECC Vice President, Industry and Trade Relations



# **CLIA** Offices



#### Global

**Leader:** Kelly Craighead, President and CEO

Contact information: info@cruising.org +1 202 759 9370

#### North America

Leader: Mike McGarry, Senior Vice President, Global Government

Affairs and Secretariat for North America

**Contact information:** mmcgarry@cruising.or g +1 703 541 8419



CLIA Northwest & Canada





#### Brazil

Leader: Marco Ferraz, Executive President

Contact information: mferraz@cruising.org +55 11 3337 5000

**CLIA Brazil** 

Leader: Marie-Caroline

**Contact information:** 

mclaurent@cruising.org

**CLIA** Germany

\*CLIA Scandinavia

CLIA Italy

**CLIA Spain** 

\*CLIA Eastern Mediterranean

**CLIA Europe Headquarters** 

Laurent, Director

General, Europe

+32 472 12 06 08

Europe



#### Australasia

**Leader:** Joel Katz, Managing Director, Australasia



Contact Information: jkatz@cruising.org +61 2 9964 9600





#### UK & Ireland

Leader: Andy Harmer, Managing Director, UK & Ireland

Contact information: aharmer@cruising.org +44 20 3582 4378



NOTE: Click a regional office title to view office address location. \* These locations do not have a physical office.



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Who's Who in the Global Cruise Industry cruising.org – 2022 Q1

# **CLIA Membership**

CLIA offers membership opportunities in the following categories:

- · Cruise Lines: Ocean-going cruise lines and river cruise line marketing affiliates
- Travel Trade: Travel agencies (Including the largest travel agencies, hosts, franchises, and consortia) and travel agents
- **Executive Partners:** Executive Partners include port, destination, and travel community; maritime and technical services providers; and product and service suppliers supporting cruise line food, beverage, and hotel operations



Includes 42 ocean cruise line members (278 vessels and 539,000 lower berths), representing 95% of ocean-going cruise capacity and 14 river cruise marketing affiliates.



Includes members of the port, destination, and travel community; maritime and technical services providers; and product and service suppliers supporting cruise line food, beverage, and hotel operations.





Includes the largest travel agencies, hosts, franchises, and consortia throughout the world.



Includes individual travel agent members in North America, the United Kingdom, Europe, and Australasia.

\*These numbers are based on the latest complete data from the year 2020.

Together, CLIA members comprise an expansive and influential community—which CLIA through advocacy, education, and promotional efforts, as well as investments in research and development, to guide and increase awareness of our members' collective commitment to sustainable tourism practices that make cruising the best way to experience the world.



# **Cruise Industry Overview**

## **Fast Facts**

Effective March 2021

#### **CLIA MEMBERSHIP**

56 Member Cruise Lines
 42 Ocean Members
 14 River Cruise
 268 Ocean-Going Vessels
 Includes 95% of global ocean-going aruise passenger capacity

Ocean Lower Berths	2020	2021
Global	529,000	514,000
Regional	41,000	46,000
Total	569.000	560.000

- 50,000 Travel Agent Members
- 13,000 Travel Agency Members
- 350 Executive Partners

# Cruise Industry Global

\$154.5B Total worldwide output

- **\$50.53B** Wages & salaries
  - **1.17M** Full-time equivalent employees (for every 24 cruisers, a job is created)
  - **\$385** Average passenger spending pre-embarkation
  - **\$100** Average passenger spending in each port visited

#### 2020 Environmental Technologies & Practices

- **40%** Target reduction in rate of carbon emissions by 2030 (from 2008)
- **\$23.5B** Invested in new energy efficient tech & cleaner fuels
  - 69% Of ocean-going fleet capacity using exhaust gas cleaning system
  - 50% Ships in orderbook to be shore-side electricity equipped
  - 99% Ships in orderbook to use advanced water treatment system
  - 70% Of ocean-going fleet capacity using advanced water treatment system

#### 81% of cruisers will cruise again 60% of non-cruisers are open to cruising

#### Source Passenger Regions 2019 (Millions)

29.7M in 2019 (+4.1% from 2018)



#### Planned Deployment of Global Capacity in 2020

Caribbean	32% (-2.1p)
Mediterranean	17% (+0.5p)
All Other	17% (+0.4p)
Europe w/o Med	11% (+0.1p)
Ching	
	5% (+0.2p)
Australia/NZ/Pacific	5% (+0.2p)
Alaska	5% (+0.1p)
Asia w/o China	5% (+0.5p)
South America	2% (0.0p)

#### Top 10 Ports Visited Per Year\*

Port/ Destination	Embark & Disembark	Transit	Total
Miami	2,526,900	42,350	5,096,150
Port Canaveral	2,013,340	282,700	4,308,940
Cozumel	0	3,893,590	3,893,590
Port Everglades	1,757,340	10,100	3,524,780
Nassau	500	3,311,700	3,312,700
Shanghai	1,622,700	13,500	3,258,900
Barcelona	661,630	1,215,000	2,538,260
Civitavecchia	596,650	1,218,000	2,412,100
Southampton	929,700	228,000	2,087,400
San Juan	399,870	1,219,600	2,019,340

#### Cruise Ship Orderbook Schedule

\$64 Billion Investment through 2027; 25 Ships to be powered by liquid natural gas

Year	Ocean Ships	New Capacity
2021	28	53,663
2022	29	55,240
2023	16	45,012
2024	8	27,030
2025	8	21,960
2026	5	10,660
2027	3	9,530
Total	93	223,094

\*Source for Top Ports: GP Wild; All Other Data Sources, CLIA Proprietary



# **Cruise Industry Overview**

## **Environmental Technologies and Practices**

Effective March 2021

## ENVIRONMENTAL COMMITMENT, INNOVATION AND RESULTS OF THE CRUISE INDUSTRY

## \$23.5 BILLION

Invested in new ships with energy efficiency technologies and cleaner fuels

## 40% TARGET

Reduction in rate of carbon emissions by 2030 (compared to 2008)

#### ADVANCED WASTEWATER TREATMENT SYSTEMS (AWTS)

AWTS systems utilize advanced tertiary-level treatment to generate effluent discharges often equivalent to best shoreside treatment plants and, consistent with CLIA policy, well beyond international requirements.

#### 99% NEW CAPACITY

on order specified to have these systems (bringing global capacity to 78.5%)



#### 70% GLOBAL CAPACITY

is served by advanced wastewater systems (5% increase in global capacity over 2019)

#### LIQUIFIED NATURAL GAS (LNG)

LNG has virtually zero sulfur emissions, a 95% to 100% reduction in particulate emissions, an 85% reduction in NOx emissions, and up to 20% reduction in greenhouse gas emissions.

# St 2

#### 49% NEW CAPACITY

committed to rely on LNG for primary propulsion (51% increase in future global capacity over 2018)



## EXHAUST GAS CLEANING SYSTEMS (EGCS)

EGCS reduces sulfur oxide levels by as much as 98%, a typical total particulate matter reduction of 50% or more, including elemental and organic carbon and black carbon, and nitrogen oxides by up to 12%.

#### 69% GLOBAL CAPACITY

utilizes EGCS to meet or exceed air emissions requirements (up 25% over 2018)



#### 96% NEW CAPACITY

not relying on LNG will have EGCS installed (up 21% over 2019)

#### SHORE-SIDE POWER CAPABILITY

Cruise ships may operate on shore-side electricity at 14 ports worldwide, reducing overall emissions while at port.

#### 32% GLOBAL CAPACITY

are fitted to operate on shore-side electricity (up 13% over 2019)

#### **25%** TO BE RETROFITTED

with shore-side electricity systems (capacity up 47% over 2019)



#### 50% NEW SHIPS

on order will be fitted with shore-side electricity systems (27% increase over 2019)

Data as of 2020-08-01 https://cruising.org/en-gb/Environmental-Sustainability



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# **CLIA Cruise Lines**

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- PONANT Yacht Cruises & Expeditions
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- Virgin Voyages
- Windstar Cruises

## European Regional Ocean Cruise Lines

- Fred. Olsen Cruise Lines
- Hapag-Lloyd Cruises
- Marella Cruises
- P&O Cruises UK
- Saga
- Sea Cloud Cruises
- Swan Hellenic
- Tradewind Voyages

## Australasia Regional Ocean Cruise Lines

- Coral Expeditions
- P&O Cruises Australasia
- Paul Gaugin Cruises

#### Australasia & Europe Regional Ocean Cruise Lines

Aurora Expeditions

### **Global River Marketing Affiliates**

- AmaWaterways
- Avalon Waterways
- Emerald Waterways
- Riviera Travel
- Uniworld Boutique River Cruise Collection

#### **European River Marketing Affiliates**

- Amadeus by Luftner
- Arena River Cruises
- CroisiEurope Cruises
- Nicko Cruises

## Australasia & Europe River Marketing Affiliates

• A-ROSA



# Global Ocean Cruise Lines

#### **AIDA Cruises**

Am Strande 3d 18055 Rostock Germany *aida.de* 



Click to view contact information on the database.

The ships of the AIDA fleet distinguish themselves with their especially varied sport and fitness offerings, professional childcare at the Kids Club, high-class entertainment on board, extraordinary excursions, a wide variety of dining experiences, and comfortable staterooms. AIDA provides a sophisticated and lifestyle-oriented seagoing vacation. Current trends are quickly embraced and implemented to keep up with the times and the desires of our guests from all stages of life, including families with children, honeymooners, and solo travelers. Anyone searching for a quiet moment will always be able to find a secluded spot on the aft deck or in the generous Body & Soul Spa area, where wellness treatments or aromatic baths provide the perfect relaxation getaway. After an exciting day, the spacious staterooms—most of the ocean view staterooms have a private balcony—provide a cozy, relaxing atmosphere.



## American Cruise Lines

741 Boston Post Road, Suite 200 Guilford, CT 06437 United States *americancruiselines.com* 

Click to view contact information on the database.



American Cruise Lines offers the finest river cruising and coastal cruising in the USA. Year after year, American continues to launch the newest small ships and uniquely curated itineraries for exploring and Cruising Close to Home<sup>™</sup>. On all of American's cruises, guests discover the history, spirit, and culture of the United States aboard the most sophisticated fleet of modern riverboats and small cruise ships in the country. American operates 14 ships, all accommodating just 100-190 passengers, which cruise more than 35 itineraries in over 30 states.



#### Azamara

1050 Caribbean Way Miami, FL 33132 United States azamara.co.uk



Click to view contact information on the database.

Here at Azamara, we continue our efforts to be the world's top up-market cruise line. As such, we are committed to providing you with unparalleled service, the finest dining at sea, a glorious spa and wellness retreat, and innovations such as Destination Immersion<sup>®</sup> experiences. With our hallmark of "Stay Longer, Experience More," we'll not only take you to awe-inspiring destinations, but also give you more time to fall in love with them.



#### **Carnival Cruise Line**

3655 NW 87th Avenue Miami, FL 33178-2428 United States *carnival.com* 



Carnival Cruise Line is "The World's Most Popular Cruise Line®" with 24 ships operating voyages to The Bahamas, the Caribbean, Europe, the Mexican Riviera, Alaska, Hawaii, Canada, New England, Bermuda, Australia, New Zealand, and the Pacific Islands. We offer a wide array of fun, affordable voyages from a variety of convenient homeports, and we pride ourselves on delivering memorable vacations to our guests. At Carnival, our highest responsibility and top priorities are compliance; environmental protection; and the health, safety, and well-being of our guests, the people in the communities we touch and serve, and our shipboard and shoreside employees.



Carnival

Our newest ship, Mardi Gras, boasts a number of firsts,

including the first roller coaster at sea and the first cruise ship in North America to be powered by Liquefied Natural Gas (LNG). A sister ship, Carnival Celebration, is scheduled to enter service from PortMiami in 2022, part of our 50th birthday festivities.

A Carnival cruise offers not only outstanding value, but most importantly, fun! A "Fun Ship" cruise features a full schedule of day and nighttime entertainment, dazzling musical revues, comedy shows, casinos, and more. We make our guests feel right at home, too—think comfy staterooms, attentive service, and a wide range of culinary and beverage venues, all enjoyed amidst the backdrop of some of the world's most beautiful destinations.



## **Celebrity Cruises**

1050 Caribbean Way Miami, FL 33132 United States *celebritycruises.com* 

Click to view contact information on the database.



Celebrity Cruises' iconic "X" is the mark of a fleet of 14 award-winning ships redefining luxury cruise travel with cool, contemporary design and accommodations; dining, spa, and entertainment experiences for modern tastes; and culturally rich and diverse destination experiences, all complemented by warm, personalized service. Since its inception in 1989, Celebrity has pioneered many industry firsts at sea, including the first use of solar panels on a cruise ship; the first to eliminate use of plastic water bottles; the first American female captain of a cruise ship; the first-ever all-female bridge and officer team sailing; the first West African woman to work on the bridge of a cruise ship; and one of the first legal same-sex weddings performed at sea. Driven by wanderlust and a passion for opening the world, Celebrity journeys to all seven continents, visiting nearly 300 destinations in more than 70 countries. Celebrity Cruises is one of six cruise brands operated by global cruise vacation company Royal Caribbean Group. (NYSE: RCL)



## **Celestyal Cruises**

11 Lemesos Avenue 2112 Nicosia, Cyprus

P.O. Box 21301, CY-1506 Nicosia, Cyprus

8 Antoniou Ampatielou and Akti Miaouli, 18536 Piraeus, Greece

801 Brickell Avenue, Suite 900 Miami, FL 33131 United States

115 Cardinet Street 75831 Paris Cedex 17 France

Friedrich-Ebert-Anlage 36 60325 Frankfurt am Main Germany

celestyal.com

Click to view contact information on the database.

CELESTYAL CRUISES

Celestyal Cruises has quickly built an award-winning reputation and recognition as the number one choice for cruise travelers to the Greek Islands and East Mediterranean thanks to its regional expertise and exceptional hospitality. The company operates three vessels, each one intimate enough to provide genuine and highly personalized services. The foundation of the company's philosophy is built on a unique Greek heritage, which combines outstanding hospitality with genuine cultural destination immersion and provides authentic, lifetime experiences both onboard and onshore.



## Costa Cruises

Piazza Piccapietra 48 16121 Genoa Italy *costacruises.com* 

Click to view contact information on the database.



Costa, Europe's #1 cruise line, is an Italian-based company serving the North American market with a modern fleet of Italianinspired ships, worldwide itineraries, and distinctive European personality. Costa's international family of ships includes the Costa Atlantica, Costa Deliziosa, Costa Diadema, Costa Fascinosa, Costa Favolosa, Costa Fortuna, Costa Luminosa, Costa Magica, Costa Mediterranea, Costa Pacifica, Costa neoRomantica, Costa neoRiviera, Costa neoClassica, Costa Serena, and Costa Victoria. These 15 ships offer sailings ranging in length from 3 to 27 nights to the Eastern and Western Mediterranean, North Cape/Fjords, Baltic and Russia, Transatlantic, South America, Eastern and Western Caribbean, Dubai, Red Sea, Far East, China, Indian Ocean, and a 104-night world cruise.



## **Cunard Line**

100 Harbour House Parade Southampton, SO15 1ST United Kingdom *cunard.com* 

Click to view contact information on the database.

Cunard is a luxury British cruise line that's renowned for creating unforgettable experiences around the world. Cunard has been a leading operator of passenger ships on the North Atlantic since 1840, celebrating an incredible 180 years of operation. A pioneer in transatlantic journeys for generations, Cunard is world class. The Cunard experience is built on fine dining, hand-selected entertainment, and outstanding service. From five-star restaurants and in-suite dining to inspiring guest speakers, a library, and film screenings, every detail has been meticulously crafted to make the experience unforgettable. There are currently three Cunard ships: Queen Mary 2, Queen Elizabeth, and Queen Victoria, with destinations including Europe, the Caribbean, the Far East, and Australia. The build for Cunard's fourth ship is currently underway. This investment is part of the company's ambitious plans for the future of Cunard globally and will be the first time since 1998 that Cunard will have four ships in simultaneous service.





### **Disney Cruise Line**

200 Celebration Place Celebration, FL 34747-4600 United States *disneycruise.com* 

Click to view contact information on the database.



Since its launch in 1998, Disney Cruise Line has established itself as a leader in the cruise industry, providing a setting where families can reconnect, adults can recharge, and children can experience all Disney has to offer. Today, Disney Cruise Line continues to expand its blueprint for family cruising with a fleet of four ships—the Disney Magic, Disney Wonder, Disney Dream, and Disney Fantasy—and three more ships planned. The first ship, the Disney Wish, is scheduled for its maiden voyage in summer 2022.

Guests can sail out of ports around the world on exciting itineraries to the Caribbean, Bahamas, Alaska, and Europe, among others. The homeport for Disney Cruise Line remains Port Canaveral, Florida, where it has its own specially designed cruise terminal.



#### Holland America Line

450 3rd Avenue West Seattle, WA 98119 United States *hollandamerica.com* 



Click to view contact information on the database.

Welcome to Holland America Line, the cruise line dedicated to explorers, foodies, and music lovers who want to pursue these passions on all seven seas and continents, on perfectly sized, refreshingly uncrowded ships filled with one-of-a-kind experiences.

For nearly 150 years, Holland America Line has been carefully crafting your clients' next journeys. Our fleet of 15 ships offers a timeless style of cruising to more than 425 ports of call in 100+ countries on all seven continents.

In 2021, we welcome our newest Pinnacle-class ship, Ryndam, for her inaugural season in Europe. Ryndam puts music front and center, creating the soundtrack to the discoveries your clients make every day. Sister ship to Nieuw Statendam and Koningsdam, her addition means that you now have three times the Pinnacle-class experience to sell to your clients.

Clients who are foodies will enjoy the most immersive culinary experience at sea, influenced by our global Culinary Council® of world-renowned chefs. The Dining Room is well-known for everyday excellence, while restaurants like Pinnacle Grill, Tamarind, and Canaletto offer specialty options. Your clients will enjoy an extensive wine selection, chosen by our wine curator James Suckling, and spirits enthusiasts will appreciate our classic cocktails, with direction from our master mixologist Dale DeGroff. But the experiences don't stop there, as your clients can savor the region through cooking demonstrations and tastings on board with Port to Table and explore the culinary side of destinations through exclusive culinary excursions by Food & Wine® magazine.

Through exclusive partnerships with highly acclaimed brands in entertainment and personal enrichment, Holland America Line ensures both days and nights are filled with delight and inspiration. Music Walk® features live performances at Lincoln Center Stage, B.B. King's Blues Club, Billboard Onboard and, on our Pinnacle-class ships, Rolling Stone Rock Room. The Mainstage features exclusive live performances and state-of-the-art theater technology. And your clients will enjoy fun and life-enriching activities and workshops in partnership with BBC Earth; O, The Oprah Magazine; Microsoft Studio; The New York Times; and Rijksmuseum.

We invite your clients to join us for an unforgettable experience. Because travel is more than an itinerary. It has the power to change us and our world, journey by journey.



#### **MSC Cruises**

Avenue Eugène-Pittard 40 1206 Geneva Switzerland *msccruises.com* 





MSC Cruises is the world's third largest cruise brand as well as the leader in Europe, South America, the Gulf region and Southern Africa with more market share in addition to deployed capacity than any other player. It is also the fastest growing global cruise brand with a strong presence in the Caribbean, North America and the Far East markets.

Headquartered in Geneva, Switzerland, MSC Cruises is one of the two brands that sit within the Cruises Division of MSC Group, the leading privately held Swiss-based shipping and logistics conglomerate with over 300 years of maritime heritage. MSC Cruises – the contemporary brand – has a modern fleet of 19 vessels combined with a sizeable future global investment portfolio of new vessels. The fleet is projected to grow to 23 cruise ships by 2025 with options for six more vessel orders in place through 2030.

MSC Cruises offers its guests an enriching, immersive and safe cruise experience inspired by the Company's European heritage, where they can enjoy international dining, world-class entertainment, award-winning family programmes and the very latest user-friendly technology on board. To learn more about MSC Cruises' itineraries and experience on board its ships please see here.

The Company's number one priority has always been the health and safety of its guests and crew, as well as the communities at the destinations its ships serve. In August 2020, MSC Cruises implemented a new comprehensive and robust health and safety protocol to become the first major line to return to sea. To learn more about MSC Cruises' health & safety protocol please see here.

MSC Cruises has long been committed to environmental stewardship and a decarbonised future for shipping. The company is on track to meet the industry target of 40% reduction in carbon intensity by 2030 compared to 2008 and is committed to reaching net carbon neutral operations by 2050. As a significant investor in next-generation environmental marine technologies, MSC Cruises supports their accelerated development and availability industry-wide. To learn more about MSC Cruises' environmental commitment please see here.

Finally, to learn more about the MSC Foundation, MSC Group's vehicle to lead, focus and advance conservation, humanitarian and cultural commitments please see here.



#### **Mystic Cruises**

Rua de Miragaia 103 4050-387 Porto Portugal *mysticcruises.com* 

Click to view contact information on the database.

#### **Our History**

Mystic Cruises is an ocean cruise company belonging to MysticInvest Holding, a Portuguese holding with more than 25 years of experience in the travel and tourism industry

#### **Our Fleet**

Our goal is to built the cleanest, safest and quietest ships in luxury expedition cruise category, and become one of the largest players in the small-ship expedition cruise segment.

MS World Explorer was, in 2019, the first expedition vessel in our fleet of ocean-going ships which has since increased with the MS World Voyager (2020) and the MS World Navigator (2021). All of them incorporate hydrojet propulsion technology, which can safely and sustainably bring adventurers closer to wildlife in some of the world's most remote and breathtaking destinations.

The Mystic Cruises fleet is charted by quality travel operators, engaged in providing a remarkable experience to their guests.

#### Why Cruise with Mystic Cruises?

We are a new expedition cruise company, offering an incredibly intimate view of some of the world's most exciting destinations, including Antarctica, the Arctic region, Northern Europe, and the Mediterranean, in an eco-friendly way, but with all the comfort of a five-star service.

We sail into the heart of landmark cities, as well as to small, exclusive ports where larger vessels cannot enter, to provide our guests once-in-a-lifetime experiences.





### Norwegian Cruise Line

7665 Corporate Center Drive Miami, FL 33126 United States *ncl.com* 



Click to view contact information on the database.

Norwegian Cruise Line has been the premier innovator in the cruise line industry for over 54 years. We were the first to eliminate set dining times and provide guests with the freedom to cruise on their schedule to over 450 incredible destinations around the world. Our award-winning fleet provides an unparalleled onboard experience and expanded with the introduction of Norwegian Encore in 2019 and the arrival of our Leonardo Class ships starting in 2022.

Guests are welcomed aboard with a wide variety of complimentary and specialty dining options, entertainment that ranges from live music and comedy to shows straight from Broadway, and our wide range of accommodations that are perfect for any type of traveler.

In the coming years, Norwegian's commitment to innovation will continue to raise the bar for the cruise industry.

Our award-winning fleet is constantly being improved and expanded. From our newest ships, like Norwegian Encore and Norwegian Bliss, to vessels that are being updated from bow to stern and beyond with Norwegian Edge, our guests are provided with the best onboard experience. That's what has made us World Travel Award's "World's Leading Cruise Line" and "North America's Leading Cruise Line" five years in a row.



## Oceania Cruises

7665 Corporate Center Drive Miami, FL 33126 United States oceaniacruises.com

Click to view contact information on the database.



Formed in 2002 by luxury cruise industry veterans Frank Del Rio, Joe Watters, and Bob Binder, Oceania Cruises is the world's largest upper premium cruise line. The Finest Cuisine at Sea®, Destination Specialists, and Small & Luxurious Ships are the pillars that define Oceania Cruises' five-star product, positioning the line as the cruise company of choice for travelers seeking a truly refined and casually elegant travel experience.

Featuring a fleet of small, luxurious ships, Oceania Cruises offers an unrivaled vacation experience renowned for its gourmet culinary program inspired by Master Chef Jacques Pépin and its array of destination-rich itineraries spanning the globe.

Seasoned world travelers are drawn to Oceania Cruises' diverse voyages, which call on more than 400 ports across Europe, Asia, Africa, Australia, New Zealand, the South Pacific, and the Americas. Spacious and elegant accommodations aboard the 684-guest Regatta, Insignia, Nautica and Sirena, and the 1,250-guest Marina and Riviera invite guests to explore the world in unparalleled comfort and style.



### **Pearl Sea Cruises**

741 Boston Post Road, Suite 250 Guilford, CT 06437 United States *pearlseascruises.com* 

Click to view contact information on the database.



Pearl Seas delivers highly personalized service and intimate small ship cruises to the Great Lakes, the Canadian Maritimes, the St. Lawrence Seaway, New England, and now Central America and the Panama Canal.



## **PONANT Yacht Cruises & Expeditions**

420 Lexington Avenue, Suite 2838 New York, NY 10170 United States ponant.com



Click to view contact information on the database.

Created in 1988 by officers of the French Merchant Navy, PONANT has created a new style of cruising, under the French flag, through a unique conception of sea travel and a commitment to promoting sustainable and responsible tourism. Accessing exceptional territories aboard yachts featuring refined design, on which the art of living and excellent cuisine take pride of place: such is the promise of a unique and authentic PONANT voyage.



#### **Princess Cruises**



24305 Town Center Drive Santa Clarita, CA 91355 United States princess.com

Click to view contact information on the database.

One of the best-known names in cruising, Princess Cruises first set sail in 1965 with a single ship cruising to Mexico. More than 50 years later, the line has grown to become the third largest cruise line in the world, renowned for innovative ships, an array of onboard options, and an environment of exceptional customer service. A recognized leader in worldwide cruising, Princess offers approximately 2 million passengers each year the opportunity to immerse themselves in top destinations around the globe, aboard a fleet of 14 modern vessels.

Princess Cruises was catapulted to stardom in 1977 when one of its ships, Pacific Princess, was cast in a starring role on a new television show called The Love



Boat. The weekly series, which introduced millions of viewers to the concept of a sea-going vacation, was an instant hit, and the company name has remained synonymous with cruising ever since. The show, which can still be seen around the world, has been widely credited with fueling the dramatic expansion of the industry.



## Regent Seven Seas Cruises

7665 Corporate Center Drive Miami, FL 33126 United States rssc.com



AN UNRIVALLED EXPERIENCE"

Click to view contact information on the database.

Regent Seven Seas Cruises provides An Unrivaled Experience<sup>™</sup> to luxury travelers with a five-ship fleet that visits more than 450 destinations around the world. The final phase of Regent Seven Seas Cruises' \$150 million fleet-wide refurbishment was recently completed, elevating the elegance of its fleet to the standard set by the all-balcony, all-suite Seven Seas Explorer<sup>®</sup>, which entered service on July 20, 2016. Seven Seas Explorer is joined by all-balcony, all-suite sister ships Seven Seas Voyager<sup>®</sup>, Seven Seas Mariner<sup>®</sup>, and all-suite, 90 percent-balcony Seven Seas Navigator<sup>®</sup>. Seven Seas Splendor<sup>™</sup>, the ship that defines luxury perfected, joined Regent's fleet in early 2020.

With headquarters in Miami, Regent Seven Seas Cruises<sup>®</sup> is owned by Norwegian Cruise Line Holdings Ltd., a diversified cruise operator of leading global cruise lines Norwegian Cruise Line, Oceania Cruises, and Regent Seven Seas Cruises<sup>®</sup>. These brands operate a combined 27 ships with approximately 58,400 lower berths visiting more than 450 destinations worldwide. The company will introduce 10 additional ships through 2027.

Norwegian Cruise Line Holdings Ltd. is committed to environmental conservation. The company's global environmental program, "Sail & Sustain," reflects the its mission of providing truly exceptional cruise vacation experiences for all guests, while also minimizing its impact on the environment. The 2016 Environmental Report can be found on the company's website at NCLHItd.com.



### Royal Caribbean International

1050 Caribbean Way Miami, FL 33132 United States *royalcaribbean.com* 

Click to view contact information on the database.



Royal Caribbean International is an award-winning global cruise brand boasting 26 innovative ships with unmatched features and amenities. Voted Travel Weekly's Readers Choice Awards "Best Cruise Line Overall and in the Caribbean" 17 years and running, Royal continues to bring endless thrills on deck, entertainment that brings Broadway onboard, and accommodations that your clients can't wait to call home. They sail to popular destinations in Bermuda, The Bahamas, the Caribbean, Europe, Canada, New England, Alaska, South America, Asia, Australia, and New Zealand. Whatever thrills you, a Royal Caribbean cruise vacation has it, from exhilarating activities to get your adrenaline pumping to rejuvenating spa treatments, endless culinary possibilities, and our exclusive private island experience, Perfect Day at Coco Cay. What is in store isn't just a vacation but an experience travelers will never forget. This is not a cruise. It's the ultimate adventure—and it's only on Royal Caribbean.



### Scenic Luxury Cruises & Tours

Level 4, 25 Watt Street Newcastle NSW 2300 2300 Australia scenic.com.au

Click to view contact information on the database.



At Scenic, we take 5-star travel to a whole new level. Across our river cruises, ocean cruises, and escorted tours, the luxuries you would expect to pay extra for are included, promising a journey like no other.

However you choose to travel with us, luxury comes as standard with Scenic. From our state-of-the-art European Space-Ships and ground-breaking Discovery Yacht, to the award-winning service provided by our cruise and tour specialists, we go to the Nth degree for your comfort, luxury, and satisfaction. Gourmet meals, exceptional service, and unforgettable excursions and experiences are all included in the price—guaranteeing total relaxation and cultural immersion on water and land.



#### Seabourn

450 3rd Avenue West Seattle, WA 98119 United States seabourn.com



Click to view contact information on the database.

Seabourn pioneered small-ship, ultra-luxury cruising and continues to represent the pinnacle of that unique style of travel. Its fleet of intimate, all-suite ships, carrying between 458 and 600 guests each, sails to the world's most desirable destinations on all seven continents at their peak seasons, where larger ships cannot follow.

On board, guests are served by an award-winning crew numbering nearly as many as the guests, hand-picked and extensively trained to deliver Seabourn's signature style of thoughtful, personalized, and heartfelt hospitality. Seabourn's ships attract accomplished people from all over the world who enjoy traveling well and sharing adventures with other interesting people. A great many of them have found the Seabourn cruise experience to be their preferred method of travel and return regularly to sail with them.



Seabourn continues to grow with two new ultra-luxury, purpose-built expedition ships set to join its fleet. Seabourn Venture is scheduled to launch in late 2021, with a second yet-to-be-named sister ship set to launch in 2022. Each 264-passenger ship has been designed from conception to raise the bar in luxury expedition travel, just as Seabourn did in the cruise industry when it was founded in 1988. Both ships will be built to PC-6 standards, carrying two custom-built, six-person submarines, along with a complement of 24 Zodiacs. Guests will be led by a 26-person expedition team of experts throughout their journey to explore around the globe.

Every voyage is a journey through the extraordinary worlds of Seabourn. The world of six-star luxury on board, where you will find activities and unique opportunities to relax, to recharge, and to share experiences with old friends or meet new ones. And then there is the world of adventure—an on-shore game of hide-and-seek with the treasures of our planet.

Ventures by Seabourn<sup>™</sup>: A select series of optional excursions offering exceptional opportunities to enhance and extend the ways you experience destinations. During select cruises, we take advantage of the insider knowledge and relationships of our expedition team members to gain access to exclusive sites and experiences. It's all part of our Ventures by Seabourn<sup>™</sup> mission.



#### SeaDream Yacht Club

601 Brickell Key Drive Miami, FL 33131 United States seadream.com

Click to view contact information on the database.

"It's yachting, not cruising." Enjoy the difference.

The award-winning service that indulges each of our 112 guests with a 1-to-1 crew to guest ratio is the best at sea. Some would say it's better than owning your own yacht. Enjoy the water toys from the yacht's marina, or sleep under the stars on a Balinese Dream Bed—be as active or as relaxed as you wish.

SEADREAM I and SEADREAM II, twin, ultra-luxury mega yachts visit the famous yachting ports and hidden harbors of the Mediterranean and Caribbean.

Your fare includes all gourmet meals, wine with lunch and dinner, open bar, water toys, mountain bikes, golf simulator, gratuities, and more. Casually elegant staterooms are all ocean view with your choice of Belgian linens, private seating area with entertainment/refreshment center, and BVLGARI® bath amenities. The yachts are not only ideal for discerning travelers seeking an unstructured and casual holiday experience but also for small meetings and incentive groups or individual private family gatherings. They are available for individual stateroom, group, and full yacht charter bookings.

Since the company was founded in 2001, we have received honors from many of the most authoritative travel publications and industry organizations. This is something that the "Dream Team" both onboard and shore side do not take lightly. SeaDream is honored to have been recognized by Berlitz, *Travel+Leisure, Condé Nast, National Geographic, Frommer's,* Cruise Critic, *Forbes Life*, and more. On a SEADREAM voyage, luxury and refinement meet "casual perfection."





### Silversea Cruises

7 Rue du Gabian Block D – Level 11 98000 Monaco

Wells Fargo Center 333 SE 2nd Avenue, Suite 2600 Miami, FL 33131 United States

Level 3, 21 Palmer Street London, SW1H 0AD United Kingdom

silversea.com

Click to view contact information on the database.

Sydney NSW 2000 Australia Amelia-Mary-Earhart-Straße 8 60549 Frankfurt am Main Germany

Level 8, 8 Spring Street

Part of the Royal Caribbean Group, Silversea Cruises is recognized as an innovator in the ultra-luxury cruise industry, offering guests large-ship amenities aboard its intimate, all-suite vessels: Silver Wind, Silver Shadow, Silver Whisper, Silver Spirit, Silver Muse, and Silver Moon—all designed to offer an atmosphere of conviviality and casual elegance. With the inclusion of the expedition ships Silver Origin, Silver Explorer, and Silver Cloud, Silversea's itineraries encompass all seven continents and feature worldwide luxury cruises to the Mediterranean, the Caribbean, the Galapagos, both Polar Regions, and hundreds of fascinating destinations in between. Silversea is also looking forward to the launch of three new ultra-luxury ships: Silver Dawn and two Evolution-class ships.



# **\$SILVERSEA**

### **TUI Cruises**

Heidenkampsweg 58 20097 Hamburg Germany *tuicruises.com* 



TUI Cruises is a leading German cruise operator offering cruises in the upper-contemporary/premium, luxury, and expedition market segments through the brands Mein Schiff, specializing in the upper-contemporary/premium segment, and Hapag-Lloyd Cruises, the only luxury brand in the DACH region operating in both the luxury and expedition segments. TUI Cruises focuses predominantly on German-speaking customers in the DACH market and operates a fleet of 11 vessels. TUI Cruises is a joint venture with TUI AG and Royal Caribbean Group as joint venture partners.

TUICruises



#### Virgin Voyages

1000 South Pine Island Road, Suite 600 Plantation, FL 33324 United States *virginvoyages.com* 

Click to view contact information on the database.

For the last 50 years, the Virgin brand has exemplified the vibrant spirit of entrepreneurship, challenging the status quo across a myriad of industries in the travel sector. This legacy has allowed us to become an international brand, known and loved for our customer focus and brilliant service. And now, we're setting sail the Virgin way.

Inspired by the modern allure of yachting and the romance of the open ocean, Virgin Voyages has created a boutique hotel at sea. With Richard Branson at the helm, Virgin Voyages is redefining what a luxury cruise ship means by intersecting its superyacht design with dream destinations. Taking cues from the best international cities, Virgin Voyages has curated a getaway at sea with the perfect balance of uptown meets downtown, where paths diverge, and choice is an artistic part of the journey. Combining the warmth and luxury of a yacht with the endless options of a much larger ship, we've designed an elevated and intimate environment that inspires personal and experiential connection.

Virgin Voyages is a new lifestyle travel brand focused on delivering irresistible cruise vacations. The brand currently has four ships on order with master shipbuilder Fincantieri and has operations in the US, UK, and across Europe. Virgin Voyages' first ship, Scarlet Lady, was designed to reflect a yacht's sleek luxury, offering the intimate, elevated experience of a boutique hotel at sea.





Featuring spaces designed by some of the top names in contemporary interiors, Scarlet Lady is Adult-by-Design and a sanctuary at sea for the 18+ traveler. A dose of Vitamin Sea will be naturally intertwined across the entire ship, with wellbeing, relaxation, and rejuvenation at the forefront. Scarlet Lady will also feature alluring entertainment and 20+ world-class intimate eateries on board. With a modern twist on luxury, coupled with discerning design, Virgin Voyages offers incredible value for its sailors, including unlimited access to all restaurants and eateries, group fitness classes, free WiFi, and tips covered in the voyage fare.



#### Windstar Cruises

2101 4th Avenue, Suite 210 Seattle, WA 98121 United States *windstarcruises.com* 

Click to view contact information on the database.

Windstar is not your ordinary cruise line. We offer something different: casual luxury on a journey that's 180 degrees from ordinary.

Sailing with us feels more like sailing on your own private yacht. Carrying just 148-342 guests, our yachts can slip past the crowds and dock in smaller ports that big cruise ships can't reach, getting guests closer to those one-of-a-kind places and experiences they'll remember forever. While our itineraries cover the world's must-sees, we believe what excites our guests most is the seldomseen places we go. Tucked away ports. Secret lagoons. Pristine beaches. Of course, fewer guests mean more intimate, onshore excursions that take travelers off the beaten path and help them get to know the authentic local culture.





And then there's the food. As the Official Cruise Line of

the James Beard Foundation, we're passionate about local flavor. Wherever we sail, our chefs shop at local markets to pick up the freshest ingredients, resulting in perfectly presented dishes at our onboard venues: AmphorA, Veranda, Candles (and Stella Bistro on our flagship Wind Surf, and Star Grill and Quadro 44 on our newly renovated all-suite star class yachts.) No formal dining times. No assigned seating. No stuffy dress codes. But we go even further for foodies with onshore culinary tours and cooking classes by local chefs.

Our journeys are designed to help travelers chart their own course, starting with the fastest check-in at sea, so guests can get right to their personal itinerary. Do you want to have coffee with the captain on the open bridge? Want to shop with the chef? Want to paddleboard right off the ship's watersports platform? It's up to you. Known for the best service at sea, our crew not only remembers guests' names, but also their preferences.

Our small yachts boast unexpectedly spacious public spaces. Ample decks and elegant outdoor spaces invite you to relax with a glass of wine while taking in the view. And at the end of the day, expansive, all-ocean-view staterooms and suites with special touches such as luxurious Egyptian cotton linens, L'Occitane bath products, and waffle-weave robes and slippers offer a retreat like no other.





### Fred. Olsen Cruise Lines

Fred Olsen House White House Road Ipswich, Suffolk, IP1 5LL United Kingdom fredolsencruises.com

Click to view contact information on the database.

As a family-run cruise line, Fred. Olsen takes its guests' experiences personally. Chairman Fred. Olsen Jr. is very handson. It is his passion and attention to the smallest detail that ensures that guests have a wonderful journey each time. While the cruise industry has gravitated toward for bigger ships, brimming with more and more people, Fred. Olsen has always believed that smaller is better. They treat passengers as guests, dock at smaller ports in more interesting places, and avoid overcrowding both aboard and ashore. At capacity, Fred. Olsen's smaller ships will only ever sail with between 900 and 1,400 guests. Their talented team of specialist itinerary planners take great pride in handcrafting each journey, to ensure they show guests hidden gems as well as highlights on each of our sailings. It is a passion that has won them the Cruise Critic award for Best Itineraries every year since 2015.

#### Hapag-Lloyd Cruises

Ballindamm 25 20095 Hamburg Germany *hl-cruises.com* 

# HAPAG <sup>18</sup>/<sub>91</sub> LLOYD CRUISES

#### Click to view contact information on the database.

Explore faraway countries and continents in depth. Get to know and understand fascinating cultures. Take thrilling adventures against breathtaking natural backdrops. Enjoy relaxed days filled with exclusive taste experiences. Whether on one of our ships or on board our private jet, the ALBERT BALLIN, with Hapag-Lloyd Cruises, you will experience the wonders of this world from completely new, spectacular perspectives. Whichever cruise you choose, as our guest you can look forward to fabulous, thrilling moments at sea, ashore, and in the air.





#### Marella Cruises

### MARELLA CRUISES

Wigmore House Wigmore Lane Luton LU2 9TN United Kingdom *tui.co.uk/cruise* 

Click to view contact information on the database.

"Marella" is a Celtic word meaning "shining sea," and it beautifully captures who we are and what we do. It's the place we call home. It's where our spirit of adventure comes from. It's where our discoveries are made. We sail to over 200 ports around the world, so whether it's ancient cities, tropical islands, or culture-sprinkled coastlines, there's something new over every horizon. With three decades of sailing experience under our belt, we're an established cruise line with a new name and philosophy that has always put warm and welcoming service first. We combine TUI's exceptional experience in holidays with our warm, friendly cruise expertise across the shining seas. With Marella Cruises, everything is taken care of. You can trust us to make it all easy and hassle-free, from booking on your local high street to flying from your local airport. As part of TUI, the world's number one tourism company, it's all part of the service. We offer all-inclusive sailings as standard, so you'll discover plenty onboard—and even more ashore. Then, it's your choice. Dress up. Dress down. Go smart. Keep it casual. Be adventurous. Or just chill. Our ships are a home from home. Wherever you sail, we'll always remember your name, give you a big smile, and make you a decent cup of tea.

#### **P&O Cruises UK**

Carnival House 100 Harbour Parade Southampton SO15 1ST United Kingdom pocruises.com

#### Click to view contact information on the database.

P&O Cruises is Britain's favorite cruise line, welcoming guests to experience holidays with a blend of discovery, choice, relaxation, and exceptional service catered towards British tastes. P&O Cruises' fleet of premium ships combine genuine service, a sense of occasion, and attention to detail. In 2021, P&O Cruises will launch lona, its first Excel class ship. The new LNG-powered ship, with 5,200-guest capacity, will be the largest ship built to serve the UK market. Iona will feature enhancements to already successful brand signature venues from the existing fleet, as well as features newly developed for Iona. P&O Cruises' second LNG-powered Excel class ship and sister ship to Iona is named Arvia, meaning "from the seashore," and will join the fleet in December 2022. Arvia is an innovative and future-focused ship and will offer outstanding, varied, and contemporary holidays. Arvia has been designed to travel to the sun all year-round and to maximize views of the ocean and the seashore from everywhere on board. With over 200 destinations worldwide, P&O Cruises itineraries are carefully curated to inspire discovery and are varied to suit newcomers and experienced guests alike. With a wide choice of holidays from two days to three months, there is something for everyone. P&O Cruises sails to Australia and New Zealand; the Baltic; the British Isles; Canada; Spain, Portugal and the Canary Islands; the Caribbean; Central America; the Far East and Asia; the Indian Ocean; the Mediterranean; Scandinavia; South America; the South Pacific; the United States; and Western Europe.





### Saga

Enbrook Park Sandgate Folkestone CT20 3SE United Kingdom saga.co.uk

Click to view contact information on the database.

Saga exists to create exceptional experiences every day, while being a driver for positive change in our markets and community. For nearly 70 years, Saga has provided travel and financial services products to people over 50 in the UK. The Saga brand has become one of the most recognized and trusted brands among UK consumers in this demographic and is recognized for its high quality, award-winning products and services. These include cruises and holidays, insurance, personal finance, and the *Saga Magazine*.

#### Sea Cloud Cruises

PREM CONTOR Office Building An der Alster 9 20099 Hamburg Germany seacloud.com/en

Click to view contact information on the database.

At a time when many are returning to what really matters in life, the true value of the windjammer is revealed again. SEA CLOUD CRUISES has always preserved and further shaped this idea. The rhythm of wind and waves determines the rhythm and direction of life on board. Under curved sails, the values of classic seamanship are in the foreground, and people are the focus. Friendships develop and grow in the family atmosphere of a private yacht. That is travel in the original sense. On every trip with the SEA CLOUD, the SEA CLOUD II, and in the future, with the new SEA CLOUD SPIRIT, the journey becomes the goal and the time becomes a minor matter.







### Swan Hellenic

60 Petty France London, SW1H 9EU United Kingdom

Koenigsallee 14 Dusseldorf, 40212 Germany

1800 SE 10th Avenue, Suite 240 Fort Lauderdale, FL 33316 United States

swanhellenic.com

Click to view contact information on the database.

If you are looking to experience the remote Polar regions or explore truly off-the-beaten path destinations and cultures of our spectacular planet, then you are in great company. Swan Hellenic exists to provide its guests with authentic, intimate, and unforgettable moments in extraordinary locations and remote landmarks-all the while enjoying a sophisticated and elegant atmosphere onboard. Swan Hellenic is an established, well-respected, owner-operated heritage brand with more than seven decades of expertise in undiscovered destinations.

### **Tradewind Voyages**

22-26 High Street Hadleigh Suffolk IP7 5AP United Kingdom tradewindvoyages.com

Click to view contact information on the database.

Linking people to culture, the Tradewind Voyages experience is designed to take people on a luxury journey around the world. Experience the world and the sea in all its forms on our traditional yet contemporary ship. Our philosophy is simple but unique: we will follow the sun, using the winds and the currents, to take us to magical beaches and port destinations. Combining historical influences with contemporary style, our ship is one of a kind. Providing an onboard experience befitting its grandeur, we offer the highest standards of dining, accommodation, and entertainment.







# Australasia Regional Ocean Cruise Lines



### Australasia Regional Ocean Cruise Lines

### **Coral Expeditions**

246 Hartley Street, Unit 2 Cairns, Queensland 4870 Australia *coralexpeditions.com* 

Click to view contact information on the database.

Coral Expeditions is a 35-year-old Australian pioneering expedition cruise company. We operate and manage a fleet of three small expedition ships, taking guests to some of the most beautiful, yet undiscovered, regions of Australia, Asia-Pacific, South-Pacific, and Indian Ocean islands. Over 8,000 travelers from all over the world travel with us every year, attracted by our relaxed, small ship atmosphere and itineraries that larger ships cannot replicate.

At a time when the cruise industry is moving to larger ships, we have limited the size of our ships to maximize the expedition experience. Our small-batch cuisine is freshly prepared onboard with a simple and generous approach to quality and freshness, accompanied by quality Australian wine. We operate to high Australian standards of safety with Australian crew wherever we go. We were the first to offer interpretive programs reflective of the destinations we visit and to employ expedition leaders, guest lecturers, marine biologists, and scuba instructors—a tradition that continues today.

### P&O Cruises Australasia

Level 5 465 Victoria Avenue Chatswood, NSW 2067 Australia pocruises.com.au

#### Click to view contact information on the database.

With plenty of exotic holiday destinations and onboard activities to suit every guest, it's no wonder P&O Cruises is one of Australia's most popular cruise lines. For almost 90 years, we've taken Aussies and Kiwis on dream holidays with days and nights of amazing entertainment, world-class dining, idyllic destinations, and unforgettable cruise ship experiences.









### Australasia Regional Ocean Cruise Lines

### Paul Gauguin Cruises

Ground Floor, One Cassins Avenue North Sydney, NSW 2060 Australia *au.ponant.com/paul-gauguin* 

Click to view contact information on the database.

Owned by world leader of luxury expeditions PONANT, Paul Gauguin Cruises operates the award-winning luxury small ship, Le Paul Gauguin, providing a luxury all-inclusive\* cruise experience tailored to the unparalleled wonders of Tahiti and the South Pacific. Le Paul Gauguin is the longest continually operating luxury cruise ship in the region. Ranging from 7 to 15 nights, itineraries on board Le Paul Gauguin offer the best of what French Polynesia and the South Pacific have to offer, thanks to the ship's nimble maneuverability. With easy direct access to the many island and atolls of the region, guests can enjoy a variety of complimentary activities\* and excursions, including scuba diving and snorkeling in world-renowned coral reefs and lagoons, paddle boarding or kayaking, as well as land 4WD safari and retreats to the ship's private islands for personalized experiences and relaxation. Hosted by the Gauguines and the Gauguins on board—local Tahitian hosts—guests can indulge in luxury ocean view accommodations, gourmet dining curated by award-winning chef Jean-Pierre Vigato, an expansive deck, pool, a spa and fitness center facility, and live entertainment. \*Conditions apply.



Paul Gauguin CRUISES

# Australasia & European Regional Ocean Cruise Lines

# Australasia & Europe Regional Ocean Cruise Lines

#### Aurora Expeditions

Suite 12, Level 2 35 Buckingham Street Surry Hills, Sydney, NSW 2010 Australia *auroraexpeditions.com.au* 



Click to view contact information on the database.

Over the past 30 years, Aurora Expeditions has become the leader in small-group, expedition-style travel to polar regions and other wild, remote places including Antarctica, South Georgia and the Falklands, the Arctic (European and Canadian), Alaska, the Russian Far East, Costa Rica, Baja California, and West Papua. In 2020, Aurora Expeditions received the World's Leading Polar Expedition award at the renowned World Travel Awards. Aurora Expeditions offers its passengers intimate experiences in remote destinations through a range of flexible, innovative itineraries. Some expeditions offer rock climbing, sea kayaking, camping, photography, and polar snorkeling and scuba diving options. Aurora Expeditions' expert naturalists, geologists, historians, guides, and crew help unlock the wonders of these special places. Committed to the preservation of the environment, Aurora Expeditions was one of the founders of the International Association of Antarctic Tour Operators (IAATO), which created the environmental protocols for all commercial visitors to Antarctica and is also a member of the Association of Arctic Expedition Cruise Operators (AECO). In doing so, Aurora Expeditions encourages its passengers to respectfully visit the planet's wilderness areas and return as ambassadors charged with protecting these important regions.



#### AmaWaterways

26010 Mureau Road Calabasas, CA 91302 United States *amawaterways.com*  Abbots Place, Suite B Walnut Tree Close Guildford GU1 4RW United Kingdom amawaterways.co.uk amawaterways.eu



#### Click to view contact information on the database.

A family-owned company celebrating more than 18 years on the river, AmaWaterways offers unforgettable river cruises with 25 ships sailing Europe's Danube, Rhine, Moselle, Main, Rhône, Saône (2021), Seine, Garonne, Dordogne, Dutch, and Belgian waterways and Douro rivers, Asia's Mekong, Africa's Chobe River, and Egypt's Nile River (2021). Led by industry pioneers and co-founders Rudi Schreiner and Kristin Karst, the company is renowned for its innovative stateroom design featuring state-of-the-art fan coil air conditioning units and unique "twin balconies;" included amenities, from its wellness program, with a wide choice of shore excursions featuring biking and hiking, to its award-winning dining—including The Chef's Table specialty restaurant, as well as complimentary fine wine, beer, and soft drinks with lunch and dinner. Modern, sustainably designed and tastefully decorated, each ship offers the luxury of space for up to 196 guests and features onboard amenities such as hair and massage salons and a fitness room, and many have heated outdoor swimming pools with swim-up bars.

AmaWaterways leads the river cruise industry in innovation, highlighted with the launch of AmaMagna, which, at twice the width of traditional river ships, offers a new dimension in luxury river cruising. AmaWaterways is also the only U.S.-based river cruise line to have successfully completed a four-month European sailing season with enhanced health and safety protocols during 2020. In addition, the company offers a variety of themed sailings and brand relationships, with sailings geared towards active travelers and families as well as group and charter options.

#### Avalon Waterways

5301 South Federal Circle Littleton, CO 80123 United States *avalonwaterways.com*  WATERWAYS

Click to view contact information on the database.

People who have never been on a river cruise sometimes wonder what it's like on board a ship. Will it be small and cramped? Do you get a porthole window? Will there be hundreds of people on board?

Happily, the answer to all these questions is "no." River cruising with Avalon Waterways is the epitome of relaxed luxury. Our beautiful ships are small and intimate, offering a refined but unpretentious atmosphere. Our staterooms offer 30 percent more space than the industry standard, and most include wall-to-wall, floor-to-ceiling windows that open to create your own open-air balcony.

Evenings are spent enjoying a drink on deck or in the lounge, chatting with friends new and old, admiring the view from your open-air balcony or simply snuggling up to watch a movie in your stateroom. Grab a book, listen to a guest speaker or local musicians, or perhaps even take part in an onboard tasting of wine, beer, or regional delicacies.



### **Emerald Waterways**

4 Piccadilly Place Manchester M1 3BN United Kingdom emeraldcruises.co.uk

Click to view contact information on the database.

Welcome to Emerald Cruises, the small ship experts. Whether your customers are in search of the relaxed pace of a European river cruise, an enchanting voyage through Southeast Asia, or a luxury journey along some of the world's most stunning coastlines on board our 5-star superyacht, Emerald Azzurra, our collection of river and yacht cruises will take them to the very heart of each destination we visit. Striking the perfect balance between time spent on board and onshore, each of our insightful itineraries are carefully designed to showcase the very best of what each destination has to offer, allowing guests to fully immerse themselves in local communities while enjoying outstanding service and the intimate surrounding of our Emerald Cruises fleet. Wherever your customers travel with us, our promise of exceptional EmeraldVALUE ensures a wealth of generous inclusions. Enjoy exclusive excursions and experiences, delicious onboard dining and return flights. We even include all gratuities so guests can really relax and enjoy their adventure, knowing everything is taken care of.

#### **Riviera Travel**

New Manor, 328 Wetmore Road, Burton-on-Trent Staffordshire, DE14 1SP United Kingdom

UK – rivieratravel.co.uk Ireland – rivieratravel.ie USA – rivierarivercruises.com Australia – rivieratravel.com.au

Click to view contact information on the database.

For 37 years, our experts have been bringing to life the world's most fascinating destinations. Like you, we love to travel, and we are passionate about what we do. We personally select every aspect of your cruise, and we are dedicated to ensuring that the content and detail of each cruise is thoughtfully balanced, so there's time for you to explore at a relaxing pace.







### Uniworld Boutique River Cruise Collection

17323 Ventura Boulevard Los Angeles, CA 91316 United States *uniworld.com* 

Click to view contact information on the database.

Uniworld—the world's best and most awarded luxury river cruise line—offers itineraries in spectacular destinations throughout Europe, Russia, Egypt, Asia, and Peru. The company's European fleet features luxurious ships with an average capacity of 120 guests, the highest staff-to-guest ratio in the river cruise industry, enticing shore excursions, world-class gourmet cuisine, impeccable hospitality, and numerous other all-inclusive benefits.

#### The Highest Standards in Luxury River Cruising

In 2004, Uniworld was acquired by The Travel Corporation (TTC), a highly successful international travel group founded by Stanley Tollman. TTC has more than 30 top brands, including Trafalgar, Insight Vacations, and Contiki, as well as Red Carnation Hotels, a renowned collection of four- and five-star luxury properties.

TTC has made major investments in Uniworld's ships, crew, and staff, with an eye towards providing guests with all the elements of an unforgettable Six-Star Experience: Expertise; Service; Luxurious Ships, Uniquely Designed; Culinary; Choice; and Truly All-Inclusive. Combining the tour planning and hotel management expertise of TTC's sister companies with Uniworld's decades of superior nautical experience has created an entirely new category of luxury river cruising.





# European River Marketing Affiliates

## **European River Marketing Affiliates**

### Amadeus by Luftner

Olympus House 2 Olympus Close Ipswich IP1 5LN United Kingdom *lueftner-cruises.com* 



Click to view contact information on the database.

Committed to the highest level of quality, with an extremely personal touch and innovative routes, the AMADEUS ships quickly set new standards—first on the Danube and later on the Rhine, the Moselle, Dutch and Belgian waterways, and France's key rivers, the Seine, Rhône and Saône.

Today, the name "Lüftner Cruises" and the AMADEUS fleet guarantee luxury cruises paired with a passion and love for even the tiniest detail—a fact that is appreciated by both our countless regular guests and our many long-standing tourism partners. Together, our dedicated crew members and office employees at home and abroad are part of the Lüftner family.

Lüftner Cruises offers maximum enjoyment and outstanding service in the spacious and elegant public areas, comfortable cabins with comprehensive amenities and beautiful river views, first-class on-board restaurants serving specially selected regional dishes and wines, and on excursions with guides who provide deep insights into other countries and cultures. Lüftner Cruises has become a paragon and pioneer in luxury river cruises.

#### Arena River Cruises

Sovereign Park Lathkill Street Market Harborough Leicestershire LE16 9EG United Kingdom *arenarivercruises.com*  ARENA RIVER CRUISES

#### Click to view contact information on the database.

Arena River Cruises, part of the Arena Travel Group, specializes in river and coastal cruises, with an excellent reputation and a high level of repeat business. For 2021, we are delighted to announce the addition of the MS Arena to our fleet—the leading lady of our premier cruise collection, sailing on the River Danube, Dutch Waterways, Rhine, and Moselle.

Our popular Dutch Waterway and Rhine itineraries are also a feature aboard our Heritage ship, the MPS Calypso. Plus, there's our additional fleet of carefully selected ships, which include cruises along the Douro, Guadalquivir, the Dalmatian Coast, Mekong, and the Thames. All our cruises offer inclusive travel from the UK or cruise only options, are managed by an expert team in the UK, and include the services of experienced cruise managers to ensure that an excellent service is delivered throughout.



## **European River Marketing Affiliates**

### CroisiEurope Cruises

12, Rue de la Division Leclerc 67000 Strasbourg France *croisieuroperivercruises.com* 

#### Click to view contact information on the database.

Croisi Europe Cruises

When river cruising was a privilege for the wealthy, CroisiEurope developed an affordable cruising concept offering the best value in river cruises at great prices and appealing to every traveler.

This was possible thanks to our involvement in all the steps, from the simple idea to the construction of our ships, the assembly of our crews, and the full integration of sales and logistics (purchasing, cuisine, and maintenance) teams. Your pleasure is our priority, and we aim to provide just that in the comfort of our boats and the quality of the service you receive when dining. We call on all our expertise to better serve you, including working in partnership with some of the most renowned French chefs, such as Paul Bocuse and Marc Haeberlin.

Operating 50 company-owned ships and five chartered vessels, the CroisiEurope river cruise company is proud to be the greatest in Europe. Although the Rhine and its tributaries and the Danube remain the major river cruise destinations in Europe, we knew how to develop creative itineraries that appeal to everyone. But we also knew it was important to expand our cruises to unique destinations. These include the Seine and the Rhône, of course, but also the Tisza in Hungary, the Guadalquivir in Spain, the Douro in Portugal, the Dordogne, and the Garonne in Bordeaux. Don't forget our more exotic destinations as well: the Mekong in Vietnam and the lake Kariba in Southern Africa.

#### Nicko Cruises

1 Longview Terrace Histon Road Cambridge CB4 3JH United Kingdom *nicko-cruises.co.uk* 

# nicko cruises

#### Click to view contact information on the database.

For more than 25 years, the nicko brand has been synonymous with unforgettable river travel experiences, offering top service and a personal touch at the best value for money. As a specialist in cruises on small ships, we not only draw on our own experience, but also on an international network of partners in order to implement the nicko cruises philosophy. English is always spoken on our ships, and as you travel in the company of like-minded people, the experiences of the places you will visit combine with relaxing moments of onboard wellbeing. This promise to all our guests is expressed in our new slogan: Small ships. Great experiences.



# Australasia & Europe River Marketing Affiliates

## Australasia & Europe River Marketing Affiliates

### A-ROSA

Abacus House Caxton Place Cardiff CF23 8HA United Kingdom *arosa-cruises.com/river-cruises* 



Click to view contact information on the database.

For almost 20 years, A-ROSA River Cruises have been shaking off the formal image of river cruising to create a fun, relaxed, and refreshingly different way to sail Europe's rivers. Designed for families, groups, and couples alike, our great value, laidback voyages combine all of the highlights of this beautiful way to travel with all of the flexibility and choice that guests love.



# **CLIA Executive Partners**

### Port, Destination & Travel

#### Diamond

- Blue Water Shipping A/S
- Cruise Port Rotterdam
- Port Everglades
- Port of Rønne
- Port of Skagen
- Port St. Maarten/Harbour Group of Companies
- PortMiami
- SMS International Shore Operations
- Shamal Development LLC.
- Singapore Tourism Board

#### Gold

- ABP Southampton
- Abu Dhabi Ports Company (ADPC)
- Access Cruise, Inc.
- ADELTE Ports & Maritime S.L.U.
- ADSP del Mare di Sicilia Occidentale
- Algosaibi Travel Agency S.P.C.
- · Alicante City Tourist Board
- Allegra Montenegro
- Aquila Center for Cruise Excellence
- Arconas
- Aruba (Aruba Tourism Authority)
- Aruba Ports Authority
- Atlantic Canada Cruise Association
- · Autoridad Portuaria De Gijon
- Autoridad Portuaria de Melilla
- Autoridad Portuaria de Sevilla
- Autorità di Sistema Portuale del Mare di Sicilia Orientale
- Autorità di Sistema Portuale dello Stretto (Port Authority of the Strait of Messina)
- Bahamas Tourism Authority
- Baleares Consignatarios S.L.
- Baltic Gateway Group
- BDP
- Bergé Marítima SL
- Blue Global Marine Services Pvt. Ltd.
- Board of Commissioners of the Port of New Orleans
- Cadiz Port Authority
- CCI Ajaccio et Corse Du Sud
- Cemar srl

- Ceres Terminals Inc.
- Changi Airport Group (S) Pte Ltd
- Cima Srl
- City of Dubrovnik
- City Sightseeing Worldwide
- Costa Brava Cruise Ports
- Costa Rica Tourism Institute
- Cruise Baltic
- Cruise Bordeaux
- Cruise Destination Hardangerfjord
- Cruise Fredericia
- Cruise Gate Hamburg
- Cruise Maryland (Port of Baltimore)
- Cruise Newfoundland and Labrador
- Cruise Norway
- Cruise the Saint Lawrence Association
- CruiseMaine
- Cruiseport Boston (Massachusetts Port Authority)
- Cruiseport The Hague Scheveningen
- Deputy Ministry of Tourism, Republic of Cyprus
- · Destination Haugesund & Haugalandet
- Destination NSW
- Discover Puerto Rico
- Freeport Harbour Company
- Freeport of Riga Authority
- Global Ports Holding
- Greater Victoria Harbour Authority
- Haifa Port Cruise Terminal
- Halifax Port Authority
- Hong Kong Tourism Board
- Iceland Travel (Cruise Shipping Iceland)
- Inchcape Shipping Services
- Intercruises Shoreside & Port Services
- Istanbul Port
- Jamaica Vacations LTD
- Karavanmar Cruise Services
- Korea Tourism Organization
- Las Palmas Port Authority
- Le Havre Cruise Club
- Lerwick Port Authority
- Liepaja Port
- M.S.C. Sicilia Srl
- Marmedsa Cruise Services
- Marseille Provence Cruise Club



- Metro Cruise Services
- Meyer Agencies & Tours
- Mifsud Brothers Ltd.
- Montreal Port Authority
- Mwani Qatar
- Nanaimo Port Authority
- Next Travel
- Nordfjord Havn IKS
- NY Cruise
- Organismo Publico Puertos Del Estado
- · Passenger Port of St. Petersburg "Marine Façade" PLC
- Passenger Terminal Amsterdam
- Perez y CIA
- Port Authority of A Coruña
- Port Authority of Aviles
- Port Authority of Castellón
- · Port Authority of Jamaica
- Port Authority of Valencia
- · Port Network Authority of the Ionian Sea
- Port of Aarhus
- Port of Amsterdam
- Port of Bergen
- Port of Bilbao Authority
- Port of Cartagena
- Port of Cromarty Firth/Invergordon
- Port of Dover
- Port of Ferrol
- Port of Galveston (Galveston Wharves)
- Port of HaminaKotka
- Port of Helsingor
- Port of Huelva
- Port of Kalundborg
- Port of Kiel Seehafen Kiel GmbH & Co. KG
- Port of Malaga
- Port of Motril Granada
- Port of Oslo
- Port of Rijeka Authority
- Port of San Diego
- Port of San Francisco
- Port of Santander
- Port of Seattle
- Port of Turku Ltd
- Port of Vigo
- Port Saint John (Canada)

- Portargentario
- Porto di Livorno 2000 s.r.l.
- Ports of Baleares
- Ports of Tenerife
- Portsmouth International Port
- ProColombia
- Promotion Saguenay Inc.
- Qatar National Tourism Council
- Quebec City Tourism
- Quebec Port Authority
- Rhapsody Travel
- Riga Passenger Terminal
- Roma Cruise Terminal Srl
- Saint Lawrence Seaway Development Corporation
- SEAWAY Shipping & Tourist Services
- Sociedad Portuaria Regional de Cartagena
- Southern Adriatic Sea Port Authority
- SSA Marine
- St. John's Port Authority Newfoundland and Labrador Canada
- Stazioni Marittime di Genova
- Stornoway Port Authority
- Suncruise Andalucia
- TAFE NSW
- Tahiti Tourism
- Tampa Port Authority
- Tangier City Port Management Company
- Tarragona Cruise Port
- Tawfeeq Travel
- Terminal Napoli S.p.A.
- The Hawaiian Islands
- The Mall Luxury Outlets
- Time Change GmbH
- Tivoli Gardens
- Tourism Australia
- Tourism NT
- Tourist Office of Spain
- Transcoma Cruises
- Travelway Cruiseway Travel
- Trieste Terminal Passeggeri
- Trumpy Tours srl
- TürkiyeTourism Promotion & Development Agency (TGA)
- U.S. Virgin Islands Department of Tourism



- Valencia Tourism
- Valletta Cruise Port
- Vancouver Fraser Port Authority
- Var Provence Cruise Club
- Venezia Terminal Passeggeri S.p.A
- Visit Mobile
- William Shepherd S.r.l.u.
- · Worldwide Cruise Terminals
- Yankee Leisure Group Company

#### Silver

- Breakaway Travel Club
- Chart Management Consultants
- Creative Cruising
- Cruise Traveller
- Discover The World
- Helloworld Travel Limited
- Indian Ports Association
- Infinity Holidays
- Journey Beyond
- Monaco Government Tourist Bureau
- Penang Port SDN BHD
- Port Authority of NSW
- Samoa Tourism Authority
- SATS-Creuers Cruise Services
- Tourism and Events Queensland
- Tourism New Zealand
- Tourism Western Australia
- Travelvax Australia

### Maritime & Technical Services

#### **Diamond Elite**

- · Chantiers de l'Atlantique
- Fincantieri
- Meyer Werft GmbH & Co. KG
- Seatrade Cruise

#### Diamond

- AON Affinity
- Lloyd's Register Maritime
- Lufthansa Industry Solutions AS GmbH
- Oracle Hospitality Cruise
- Otalio GmbH

- Rescompany Systems Ltd
- RINA
- Wärtsilä

#### Gold

- AARP Services
- Bahamas Maritime Authority
- Bolidt Cruise Control Corp.
- Bureau Veritas Marine & Offshore
- Caterpillar Motoren
- COLUMBIA Cruise Services GmbH & Co. KG
- Damen Cruise
- DeCurtis Corporation
- Dell Technologies
- d-flo Limited
- DNV GL
- Eaton Electrical Systems Ltd
- · Fexco Merchant Services Unlimited Co
- Georg Fischer Piping Systems Ltd
- Getslash GmbH
- Global Maritime Deutschland GmbH
- HFW
- HOERBIGER Wien GmbH
- iGuide Media GmbH
- Intellian Technologies
- Kaye, Rose & Partners, LLP
- MAN Energy Solutions SE
- Maritime Payment Solutions LLC
- Marlink AS
- MHG Insurance
- Neander Shark GmbH
- Philippine Transmarine Carrier, Inc.
- Ports America Inc.
- Posidonia Exhibitions S.A.
- RsR NEMO Ltd.
- SES Networks
- Speed Cast
- Teleste
  - The Marshall Islands Registry
  - theICEway
  - Travel Insured International, Inc.
  - Turner Access
  - UK P&I Club
  - Universal Marine Medical Supply



- Versonix
- Vickers Oils
- Worldline SIX Payment Services (Europe) Ltd.
- Xcontrol LLC

### Hotel Operations, Food & Beverage

#### Diamond

- Heineken
- Pepsi Co
- Slainte Wines
- Tower Supplies

#### Gold

- Allurdata
- Almaco Group
- AUI Fine Foods
- Barry-Callebaut
- Cargill
- CFFT Interporto di Civitavecchia
- Clark Food Service Equipment
- Hong Kong DF-Win Int'l Co
- · Ferwerda worldwide meat suppliers BV
- Galicia Shipping
- International Cruise Food & Hotel Suppliers, Inc.
- JNS Foods LLC
- NaceCare Solutions
- Nestle Professional
- North Sea Seafoods AS
- Starboard Cruise Services
- Sump & Stammer GmbH International Food Supply
- Sysco South Florida
- The Apollo Group
- Truegrade, UC
- Two Rivers
- UMF Corporation
- Veritiv (a Unisource Company)



### Blue Water Shipping A/S

14802 NW 107th Avenue, Suite #1 Hialeah Gardens, FL 33018 United States

bws.net

Click to view contact information on the database.

Blue Water Shipping offer worldwide logistics solutions to the cruise industry.

With a global setup, BWS are specialized in shipping provisions, spare parts, artwork and have strategically placed warehouses for consolidation. Furthermore, the mobile teams can coordinate large shipyard logistics tasks on-site.

Besides logistics and shipping, BWS also offers the full range of Port Agency services in all Nordic and North Atlantic countries through own offices and experienced agents.





#### **Cruise Port Rotterdam**

P.O. Box 51005 3007 GA Rotterdam Netherlands cruiseportrotterdam.com



Click to view contact information on the database.

Cruise Port Rotterdam is a one-stop complimentary service office for all questions and requirements concerning terminal, maritime, and tourist matters. It is our aim to offer an optimum level of service and safety. Cruise Port Rotterdam offers these services to visiting cruise liners free of charge. We prepare a shooting script for each ship visiting us, Cruise Port Rotterdam invites all parties concerned (agent, travel agent, harbormaster, customs, sea port police [border control], traffic police, and fire brigade) for a meeting to discuss all wishes and requests. We also assist with matters such as the organization of your special events, including press assistance.



### Port Everglades

1850 Eller Drive, Fifth Floor Fort Lauderdale, FL 33316 United States *porteverglades.net* 



Click to view contact information on the database.

Port Everglades is consistently ranked among the top three cruise ports in the world and is recognized as a cruising powerhouse with numerous awards from national and international industry publications and organizations. Located in the heart of South Florida, Port Everglades offers a wide variety of cruising itineraries—from short introductory cruises and weekend getaways to week-long Caribbean experiences, from South American discovery cruises that include exploring the Amazon River to exciting around-the world excursions. There's a cruise itinerary to suit just about everyone's schedule and expectations. Home to the world's premier cruise lines and cruise ships, Port Everglades will welcome approximately 3.8 million guests during the 2019 cruise season. Both seasoned veterans and first-time cruisers have discovered the many advantages of making Port Everglades their port of choice:

- · Easy access in and out
- Direct highway access
- · Parking within walking distance to the terminals
- In the heart of a popular tourist destination
- · Global Entry and Mobile Passport Control in all terminals
- · Free WiFi in all cruise terminals
- · Within two miles of Fort Lauderdale-Hollywood International Airport (FLL) and its low-cost carriers

To ensure all cruise operations run as smoothly as possible, Port Everglades maintains a dedicated customer service staff that works directly with the cruise lines to ensure that every cruise experience is nothing short of "First-Class!"



### Port of Roenne

Sydhavnsvej 12 3700 Rønne Denmark portofroenne.com

Click to view contact information on the database.



When approaching the Island of Bornholm by sea and seeing the island emerge from the mist, Roenne harbor's sea walls look like the wide, warmly welcoming arms of a giant. Behind the large harbor, visitors meet an unrivaled provincial charm and a uniquely beautiful and varied landscape on an island embracing so many qualities that after the first visit, one simply must return to gather new impressions. Just a few of the many features awaiting you on this island in the middle of Europe are its mild climate; amazingly varied landscapes; small, idyllic fishing hamlets with well-preserved half-timbered houses that are hundreds of years old, appearing as living town museums along winding, cobble-stoned streets; and its vibrant community and tumultuous and exciting history—aspects responsible for the island's nickname "the Pearl of the Baltic." Port of Roenne is Denmark's most eastern cruise port and offers places for ships up to 350 m, water depth of 11 m.



### Port of Skagen

Havnevagtvej 30 9990 Skagen Denmark *portofskagen.dk* 

Click to view contact information on the database.

Located at the very top of Denmark, the Port of Skagen is Denmark's northernmost cruise port. The port is situated on the south coast and close to the town center. The distance from the cruise piers to the central part of the town and the pedestrian streets is only 1,600 yards. Port of Skagen offers two cruise piers. One pier is 500 m with a length overall (LOA) of 400 m and water depth of 12 m. The other pier is 190 m with an LOA of 210m and water depth of 9m. The port has just finished a large expansion, including an extension of the breakwater and a reduction of the port entrance from 250m+ to 200m- both in order to improve the sailing conditions upon arrival and secure calmer waters in the cruise basins. At the cruise piers, Port of Skagen offers welcome facilities with guest information and guidance, lounges for guests and crew, a showroom, souvenir shop, restrooms, and free Wi-Fi. Bike rental and taxis are available at both cruise piers.







#### Port St. Maarten/Harbour Group of Companies



A.C. Wathey Cruise & Cargo Facilities J. Yrausquin Boulevard P.O. Box 5185 Harbour Village Suite 13A Point Blanche, Philipsburg Sint Maarten *portstmaarten.com* 

Click to view contact information on the database.

Diverse transportation options into Philipsburg or elsewhere from the piers is available upon request. Rapid distribution is of utmost importance to facilitate a positive first impression of St. Maarten. Those wishing to stretch their legs and go on foot need a mere 15 minutes to reach the island's capital city. Cabs, water taxis, and tour buses stand ready to whisk the less adventurous or less mobile away.

The Captain Hodge Wharf, Walter Williams Jetty, and Bobby's Marina are three convenient water taxi stops on the Philipsburg waterfront, and \$6 one-day tickets for unlimited rides can be purchased from one of two private companies. Additionally, 100 cabs await cruise arrivals at the terminal for fares to Philipsburg or elsewhere. Take a bus. Take a water taxi. Take a cab. Take a walk. Convenience. Comfort. Congestion, so long!



#### PortMiami

1015 North America Way, Second Floor Miami, FL 33132 United States *miamidade.gov/portmiami/cruise-terminals* 

Click to view contact information on the database.

PortMiami, the Cruise Capital of the World, is poised for an exceptionally strong return to the cruise season as it welcomes a host of new cruise brands and new ships that rank among the most innovative vessels on the seas. In 2019, PortMiami welcomed more than 6.8 million cruise vacationers, making it the departure destination of choice to the Caribbean, Mexico, and beyond. For more information, follow us on social media.





#### SMS International Shore Operations

27 Birkakara Hill St Julians, STJ 1143 Malta

40-42 Kenway Road London, SW5 0RA United Kingdom

Petersdalvej 1A, Third Floor, Kastrup Copenhagen, DK 2770 Denmark

Lungoporto Gramsci, First Floor, #4 Civitavecchia, 00054 Italy

sms.com.mt

Click to view contact information on the database.

SMS INT SHORE OPERATIONS LTD INTERNATIONAL SHORE OPERATIONS

SMS International Shore Operations Inc. (SMS) has been providing all passenger logistics services, such as port agency, turnaround services, and shore excursions, for well over 20 years. Our teams welcome cruise guests from around the world and accommodate the needs of thousands of cruise ships annually. SMS has a long history, founded in 1950, SMS Shipping has grown into an international company with a proven track record of providing outstanding service and a reputation for professionalism. SMS and its local support teams have worked vigorously through our partnerships with over 20 cruise lines to pursue initiatives to improve operations and exceed guest satisfaction. With SMS's full maritime offerings, our clients benefit from consolidated, consistent, and unequalled service—wherever they are located.



#### Shamal Development LLC.

32 C Street Dubai United Arab Emirates *meraas.ae* 

Click to view contact information on the database.

Meraas is a Dubai-based holding company with operations and assets in the UAE. The company has established itself as a key innovator in UAE and follows a clear mandate to strengthen Dubai's global position. It has launched several projects in the real estate, tourism, hospitality, F&B, retail, leisure and entertainment, technology, maritime and healthcare sectors.

Meraas has also forged collaborative relationships with key partners to add value to its offering. Its portfolio of landmark destinations includes City Walk, The Beach, Boxpark, Last Exit, The Outlet Village, Kite Beach, Al Seef, La Mer, The Yard, Bluewaters and Dubai Harbour.







#### Singapore Tourism Board

1 Orchard Spring Lane Tourism Court Singapore

589 Fifth Avenue, Suite 1702 New York, NY 10017 United States

11A Regent Street, First Floor Southwest House London, SW1Y 4LR United Kingdom

Bleichstrasse 45 Frankfurt, 60313 Germany

47 York Street AWA Building, 11th Floor Sydney, NSW 2000 Australia

stb.gov.sg

Click to view contact information on the database.

The Singapore Tourism Board (STB) is an economic development agency in tourism. Through partnerships, innovation, and excellence, STB champions tourism, making it a key economic driver for Singapore. STB's Cruise Division grows Singapore's cruise industry by maximizing the economic spin-offs from cruise tourism. Aiming for Singapore to be the year-round homeport of choice in Asia, the Cruise Division works with industry stakeholders, from cruise lines to travel agents and regional neighbors, to promote cruise tourism within the region and in Singapore.









Click to view contact information on the database.



#### ADSP del Mare di Sicilia Occidentale

Click to view contact information on the database.



# Abu Dhabi Ports Company (ADPC)

Click to view contact information on the database.



# Algosaibi Travel Agency S.P.C.

Click to view contact information on the database.



Access Cruise, Inc.

Click to view contact information on the database.



## ADELTE Ports & Maritime S.L.U.

Click to view contact information on the database.



# Alicante City Tourist Board

Click to view contact information on the database.



### Allegra Montenegro





# Aquila Center for Cruise Excellence

Click to view contact information on the database.

# ARCONAS

#### Arconas

Click to view contact information on the database.



#### Atlantic Canada Cruise Association

Click to view contact information on the database.



Gijón Port Authority

# Autoridad Portuaria De Gijon

Click to view contact information on the database.



# Aruba (Aruba Tourism Authority)

Click to view contact information on the database.



# Autoridad Portuaria de Melilla

Click to view contact information on the database.



# Autoridad Portuaria de Sevilla

Click to view contact information on the database.



# Aruba Ports Authority





#### Autorità di Sistema Portuale del Mare di Sicilia Orientale

Click to view contact information on the database.



#### **Baltic Gateway Group**

Click to view contact information on the database.



## Autorità di Sistema Portuale dello Stretto (Port Authority of the Strait of Messina)

Click to view contact information on the database.



## Bahamas Tourism Authority

Click to view contact information on the database.



#### Baleares Consignatarios S.L.

Click to view contact information on the database.



#### BDP

Click to view contact information on the database.



## Bergé Marítima SL

Click to view contact information on the database.



#### Blue Global Marine Services Pvt. Ltd.





# Board of Commissioners of the Port of New Orleans

Click to view contact information on the database.



#### Ceres Terminals Inc.

Click to view contact information on the database.



## Cadiz Port Authority

Click to view contact information on the database.



# Changi Airport Group (S) Pte Ltd

Click to view contact information on the database.



Cima Srl

Click to view contact information on the database.



## City of Dubrovnik

Click to view contact information on the database.



# CCI Ajaccio et Corse Du Sud

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CLIA EXECUTIVE PARTNERS

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Fincantieri is one of the world's largest shipbuilding groups and global Italian leader in cruise ship design. It's a key player in all high-tech shipbuilding industry sectors, from naval to offshore vessels, from high-complexity ferries to mega yachts, as well as production of systems and component equipment for mechanical and electrical segments, from cruise ship interiors solutions, electronic and software systems, to infrastructures and maritime constructions, as well as after-sales services. With over 230 years of history and more than 7,000 ships built, Fincantieri maintains its know-how, expertise, and management centers in Italy, employing 10,000 workers and creating around 90,000 jobs, which double worldwide thanks to a production network of 18 shipyards operating in four continents with over 20,000 employees. The group's clients include the biggest cruise operators, being exclusive supplier for the Italian Navy and reference partner for the U.S. Navy, as



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well as numerous foreign navies. Fincantieri also plays a key role in some of the main European defense companies within supranational programs. Fincantieri's main strategic leverage is expanding its competences and skills. This key element allows the company to successfully operate in its core business, as well as in different high value-added sectors and markets in terms of organizational structure, management of complexity, innovation, and sustainability.



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MEYER WERFT GmbH & Co. KG Industriegebiet Sued 26871 Papenburg Germany

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NEPUN WERFT GmbH & Co. KG Werftallee 13 18119 Rostock Germany

meyerwerft.de

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Founded in 1795, MEYER WERFT has an excellent international reputation for the construction of modern and highly sophisticated cruise vessels. In 2020, the company celebrated its 225th anniversary and delivered its 50th cruise ship. MEYER WERFT's production program also comprises passenger and Ro-Pax ferries. With the world's largest covered building halls and one of the largest laser-hybrid welding centers in Europe, MEYER WERFT has the most modern production premises in the shipbuilding industry, and at EMS PreCab, cabins are constructed on an advanced assembly line system.

Founded in 1737, MEYER TURKU is another leading European shipyard, and the site in Turku specializes in cruise ships and Ro-Pax ferries. MEYER TURKU's subsidiaries are Piikkio Works, a cabin construction factory, Shipbuilding Completion, which provides turnkey marine solutions, and ENG'nD Oy, an engineering company. Industry-leading innovations such as the first all-outside-cabin cruise ships, prefabricated cabin module





all-outside-cabin cruise ships, prefabricated cabin modules, and the indoor promenade, originate from MEYER TURKU.

NEPTUN WERFT was founded in Rostock in 1850. The company has the longest shipbuilding tradition at the Baltic coast of Germany and became part of the Meyer-Neptun group of companies in 1997. Since then, NEPTUN WERFT has concentrated on building innovative river cruise ships, and to date, 80 such vessels have been delivered. In addition, gas carriers and ferries are part of the product portfolio. All three companies are united by a long-standing history and a shared vision for a prosperous future.



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Aon empowers results for our cruise line partners. Aon Affinity's Travel Practice sets the standard as the partner of choice with CLIA member lines for their custom-designed Cruise Passenger Insurance and Protection Plans with four decades of cruise industry specific service, innovation, and experience. Taking a highly consultative approach, and framed around the specific guest demographics, we develop plans that offer valued benefits and services to cruise guests. Our unique and powerful combination of expert staff and our division's proprietary cruise line travel insurance database are unmatched. This data, coupled with our approach to analytics, enhances our ability to deliver best practices and benchmarking insights and to make informed recommendations regarding plan design, pricing, marketing, and positioning for long-term financial performance.

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#### Lloyd's Register Maritime

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**Global Technology Centre** Boldrewood Innovation Campus Burgess Road Southampton SO16 7QF United Kingdom Passenger Ship Support Center Lloyd's Register North America, Inc. 8151 Peters Road, Suite 3000 Plantation, FL 33324 United States

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Lloyd's Register is a leading provider of classification services around the world, helping to ensure that internationally recognized safety and environmental standards are maintained at every stage of a ship's life. As the market leader for cruise ship compliance and classification, we can help you get the best from your cruise ships—from conceptual design appraisal and design approval to construction and in-service survey. We provide unrivaled service through our worldwide surveyor network and foster excellent relationships with our clients. At the forefront of cruise ship innovation, Lloyd's Register has been instrumental in the development and approval of risk-based designs and the increasingly large cruise vessels of the last 40 years. We have greatly expanded our technical consultancy expertise, from driving better energy performance to achieving people-centered design and operations, we can help you operate safely, sustainably and cost-effectively. Our wide range of consultancy services also includes impartial pre contract advice, noise and vibration control, fluid dynamics, hydrodynamics, machinery dynamics, and structural analysis. Our services to the cruise industry bring to bear not only the experience and expertise of our marine business but all of the Lloyd's Register group entities, allowing us to offer a comprehensive suite of services tailored to your specific needs. Support, advice, and training are available at all times from our Passenger Ship Support Center teams located in Southampton (UK), Florida (USA), and Shanghai (China).



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ORACLE<sup>®</sup> Hospitality

Oracle Hospitality for cruise software and hardware solutions is currently used on 9 of the top 10 cruise lines, and those same solutions can help you enhance passenger experience, drive enterprise growth, optimize fleet performance, and increase crew efficiency. Our products include Shipboard Property Management System (SPMS), Fleet Management System (FMS), iCrew Mobile, and Simphony Point-of-Sale, as well as supporting hardware solutions that maximize mobility, such as the Oracle MICROS Tablet 700 Series and the Oracle MICROS Compact Workstation 310. Oracle Hospitality Cruise's state-of-the-art IT solutions are in operation aboard more than 200 vessels managed by 40 cruise lines, helping them to streamline onboard operations and improve shore side collaboration. Our application experts support our products 24/7/365. Did you know Oracle Hospitality Cruise products handle reservations for 11 million cruise passengers annually? Check in a cruise passenger every 3 seconds? Help 16+ million cruise passenger book table reservations? Contact us today to learn how our software and hardware solutions can help you perfect your passenger experience.



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Otalio's mission is to revolutionize how cruise companies will handle their fleet operation in the years ahead, incorporating new cloud technologies and giving both shore-side and onboard teams a single platform to communicate as one voice.



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# Rescompany

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Rescompany Systems Ltd is an innovative technology company supplying software specifically tailored to the cruise and travel market. Resco's products include customer relationship management, central reservations and call center management, property management, and point of sales with central fleet management and central business intelligence solutions, plus much more.



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Via Corsica, 12 16128 Genoa Italy *rina.org*  Click to view contact information on the database.

With 160 years of experience in the maritime industry, RINA is a multinational company that helps operators, shipyards, design firms, and suppliers build strong, successful businesses. Through a network of 200 offices in 70 countries, we provide classification of ships, certification of equipment, and technical advisory services to meet the challenges of designing and building ships ever more demanding in performance, safety, environment, and cutting-edge technology. Over the past decade, we have surveyed over 70 cruise ships built in Italy, France, Finland, Germany, and Japan.

As a result, RINA has a classed fleet of over 50 major cruise ships in operation worldwide and is rated among the top-performing Classification Societies, both by the Paris MOU and the Tokyo MOU. Our services cover the entire life cycle of the ship, from initial design and



construction to ship management, training, port interface, and scrapping-related activities by serving supporting owners, operators, and shipyards all over the world with our global office network of offices, each able to offer tailor-made services to meet specific client needs. RINA can rely on worldwide coverage of specialized staff for passenger ships and Ro-Ro passenger ships with expertise in safety, hull and machinery, electrical systems, risk assessment, and environmental matters, embodied in the Passenger Ship Center of Excellence with a footprint in Europe, the U.S., Europe, and Asia to support our clients in both mature/established and emerging markets. The RINA Passenger Ship Center of Excellence represents a new organizational concept aimed at offering not only core marine services, such as ship classification and statutory certification, but also specific advisory services, advanced engineering studies, and troubleshooting assistance. These services are available to improve the ship's safe operation and to increase efficiency and investment profitability through fuel-saving solutions and environmental sustainability.



#### Wärtsilä

Wärtsilä Helsinki Campus Wärtsilä Corporation Hiililaiturinkuja 2 FI-00180 Helsinki Finland WÄRTSILÄ

Wärtsilä North America, Inc. 2900 SW 42nd Street Fort Lauderdale, FL 33312 United States

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Our solutions are based on the needs of our customers and include a combination of products, systems, and services. Being a technology leader in this field and through the experience, know-how, and dedication of our personnel, we are able to deliver integrated solutions that support our clients' future needs.

The Wärtsilä portfolio includes complete power and propulsion solutions, automation and power distributions, and a wide range of environmentally sound solutions that meet all existing and anticipated standards. Wärtsilä also has a broad offering within the area of electrical and automation. We have extensive experience in supplying integrated automation, navigation, communication, electrical distribution, electrical power and propulsion, dynamic positioning, and sonar and underwater communications, entertainment, safety and security technologies, across the cruise and ferry markets around the world. The products of Wärtsilä SAM Electronics, Wärtsilä Valmarine, Wärtsilä Lyngso Marine, Wärtsilä Dynamic Positioning, Wärtsilä FUNA, and Wärtsilä APSS are well-known and respected throughout the industry. With the acquisition of Eniram, Transas, and Guidance Marine, we can now also provide integrated data analytics, modeling and performance optimization and efficiency.





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#### **HEINEKEN Global Travel Retail and Duty Free**

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We know that doing business all over the world comes with important responsibilities that extend beyond just running a profitable business. We work in a way that delivers on HEINEKEN's global sustainability ambition, and we believe that achieving real and lasting change



comes through working in partnership with our customers. Most recent information is available on HEINEKEN's website: theHEINEKENcompany.com. Follow us on Twitter via @HEINEKENCorp.

HEINEKEN is the world's most international brewer. It is the leading developer and marketer of premium beer and cider brands. Led by the Heineken<sup>®</sup> brand, the group has a portfolio of more than 250 international, regional, local, and specialty beers and ciders. We are committed to innovation, long-term brand investment, disciplined sales execution, and focused cost management. HEINEKEN has a well-balanced geographic footprint with leadership positions in both developed and developing markets. We employ over 80,000 employees and operate breweries, malteries, cider plants, and other production facilities in more than 70 countries).



#### Pepsi Co

3172 N Andrews Avenue Extension Pompano Beach, FL 33064 United States pepsico.com



Click to view contact information on the database.

In 1965, Donald Kendall, the CEO of Pepsi-Cola, and Herman Lay, the CEO of Frito-Lay, recognized what they called "a marriage made in heaven," a single company delivering perfectly salty snacks served alongside the best cola on earth. Their vision led to what quickly became one of the world's leading food and beverage companies: PepsiCo.

PepsiCo products are enjoyed by consumers more than one billion times a day in more than 200 countries and territories around the world. PepsiCo generated more than \$70 billion in net revenue in 2020, driven by a complementary food and beverage portfolio that includes Frito-Lay, Gatorade, Pepsi-Cola, Quaker, Tropicana, and SodaStream. PepsiCo's product portfolio includes a wide range of enjoyable foods and beverages, including 23 brands that generate more than \$1 billion each in estimated annual retail sales.

Guiding PepsiCo is our vision to Be the Global Leader in Convenient Foods and Beverages by Winning with Purpose. "Winning with Purpose" reflects our ambition to win sustainably in the marketplace and embed purpose into all aspects of our business strategy and brands.

Our company is made up of seven divisions: PepsiCo Beverages North America; Frito-Lay North America; Quaker Foods North America; Latin America; Europe; Africa, Middle East and South Asia; and Asia Pacific, Australia/New Zealand and China. Each of these divisions has its own unique history and way of doing business.

The roots of PepsiCo Beverages North America (PBNA) go back to 1898, when Caleb Bradham, an entrepreneur from New Bern, North Carolina, created Pepsi-Cola and began offering it to his pharmacy customers.



#### **Sláinte Wines**

12535 Orange Drive, Suite 610 Davie, FL 33330 United States *slaintewines.com* 



Click to view contact information on the database.

SLÁINTE WINES was founded in November 2004 to consolidate wine purchasing, educate about wine consumption, and develop consumer's wine awareness. SLÁINTE WINES is committed to excellence in helping cruise lines, airlines, and duty free shops enhance their wine programs through extensive staff training and exceptionally attractive incentives, such as:

- · Educational trips to worldwide wineries
- · Wine tastings and seminars on board or on premises
- · High-end prizes and rewards for staff



#### **Tower Supplies**

3 Yarrow Road United Kingdom towersupplies.com



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Tower have vast experience and case studies for cruise lines using Janitorial consumable products, solutions and hardware; Personal Protective Equipment (PPE) and Uniform. In the janitorial consumables category, Tower's experience in the hospitality sector PPE Suppliers and Industry leading company, the best ppe supplier for your business or you as a person. We respect all the standards, we have already gained the trust of UK's finest and largest businesses, let us keep you safe and become your PPE supplier.

We've succeeded in this business because we understand the pressure you're under: to comply with layers of legislation; procure the right equipment, at the right time and the right price; and find business partners who won't let you down.

We've spent over 30 years expanding and fine-tuning our operation so that, today, all the PPE suppliers, products, services, training and support you need is just a click away.

As well as keeping vast quantities of catalogue items on our shelves we also design and manufacture problem-solving tools and products, manage distribution and logistics in house and offer full product testing and maintenance services on site. Our expert advice is valued across industries, and our customer base covers every major continent.

We have experience in working in partnership with clients to reduce costs, improve safety and bring control measures into the supply and usage of PPE. We operate unique web-based solution to PPE Management – the right product, in the right place at the right time. We use our expertise in knowledge and experience of the PPE market to provide solutions to meet our clients' expectations. We have our own brands of PPE products which have been developed to give excellent value without sacrificing safety.

We have been developing products and systems for the rail industry for the last ten years and are very adaptable and proactive in our approach. On other contracts we have rationalised products, reviewed usage and reviewed fit-for-purpose criteria. This has enabled us to deliver a simpler, easier to use system which has reduced our clients' input time.

The element of control has been overwhelmingly well received. We can offer on-line ordering on a unique password protected site which has been developed in conjunction with our clients to give all the information they require. For example, clients can have everything from the executive dashboard to a record of which employee was issued with which PPE at a given time. Extra information can be added to the product/task matrix to enable clients to include trial or test information, datasheets etc.

In other words, we will be able to develop a bespoke solution that will work.





#### Allurdata

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#### Almaco Group

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#### AUI Fine Foods

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#### Barry-Callebaut

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#### Cargill

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#### **Clark Food Service Equipment**

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#### Ferwerda Worldwide Meat Suppliers BV





Galicia Shipping

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#### **NaceCare Solutions**

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#### Hong Kong DF-Win Int'l Co

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# International Cruise Food & Hotel Suppliers, Inc.

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#### JNS Foods LLC

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#### Nestle Professional

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#### North Sea Seafoods AS

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#### Starboard Cruise Services





#### Sump & Stammer GmbH International Food Supply

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Sysco

Sysco - South Florida

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The Apollo Group

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# TrueGrade

#### Truegrade, UC

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UMF Corporation

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Veritiv (a Unisource Company)



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